

# **ELDORADO RESORTS REPORTS FIRST QUARTER NET REVENUE OF \$167.5 MILLION AND ADJUSTED EBITDA OF \$27.7 MILLION**

#### May 11, 2015

RENO, Nev.--(BUSINESS WIRE)-- Eldorado Resorts, Inc. (NASDAQ:ERI) ("Eldorado," "ERI," or "the Company") today reported operating results for the first quarter ended March 31, 2015. Net revenues and adjusted EBITDA for all periods summarized below include the operations of MTR Gaming Group, Inc. ("MTR"), which merged with the Company on September 19, 2014 ("the Merger Date"), as if the merger occurred on January 1, 2014.

### **Total Net Revenue**

(\$ in thousands, except per share	Three Months Ended			
data and percentage)	March 31,		%	
	2015	2014	Chang	e
Eldorado Reno	\$23,753	\$22,416	6.0	%
Eldorado Shreveport	34,634	34,614	0.1	%
Scioto Downs	37,719	35,784	5.4	%
Mountaineer	39,676	45,929	(13.6	)%
Presque Isle Downs	31,669	33,115	(4.4	)%
Total Net Revenue (1)	\$ 167,451	\$ 171,858	(2.6	)%

#### Adjusted EBITDA

(\$ in thousands, except per share	Three Months Ended			
data and percentage)	March 31,		%	
	2015	2014	Change	
Eldorado Reno (2)	\$ 2,431	\$ (67	) 3,728.4%	
Eldorado Shreveport (3)	7,118	7,559	(5.8)%	ó
Scioto Downs	13,059	11,989	8.9 %	
Mountaineer	5,139	7,238	(29.0)%	ó
Presque Isle Downs	3,547	4,133	(14.2 )%	ó
Corporate (4)	(3,570)	(2,407	) 48.3 %	
Total Adjusted EBITDA (1) (4) (5) (7)	\$ 27,724	\$ 28,445	(2.5 )%	ó

Operating Income (6)	\$12,084		\$1,552	
Net (loss) income attributable to ERI	\$ (6,164	)	\$ (2,333	)
Basic EPS	\$ (0.13	)	\$ (0.10	)
Diluted EPS	\$ (0.13	)	\$ (0.10	)

(1) Revenue and Adjusted EBITDA exclude the Silver Legacy, a joint venture between Eldorado and MGM Resorts International.

Eldorado Reno's increase in Adjusted EBITDA for the three months ended March 31, 2015 reflects the reallocation of corporate expenses. If (2) corporate expenses had been reallocated in the quarter ended March 31, 2014, the percentage increase in Eldorado Reno's Adjusted EBITDA would have been 225%.

The reduction in Eldorado Shreveport's Adjusted EBITDA for the three months ended March 31, 2015 is partially attributable to the allocation of (3)\$0.3 million of expenses that were not allocated in the first quarter 2014

Includes corporate expenses, excluding stock-based compensation expense, subsequent to the Merger Date related to ERI totaling \$0.9 million (4) for the three months ended March 31, 2015 and MTR Gaming's corporate expenses, excluding stock-based compensation expense, totaling \$2.7 million and \$2.4 million for the three months ended March 31, 2015 and 2014, respectively.

Adjusted EBITDA is not a generally accepted accounting principle ("GAAP") measurement and is presented solely as a supplemental disclosure because the Company believes it is a widely used measure of operating performance in the gaming industry. See "Reconciliation of GAAP

(5) Measures to Non-GAAP Measures" below for a definition of Adjusted EBITDA and a quantitative reconciliation of Adjusted EBITDA to net (loss) income, which the Company believes is the most comparable financial measure calculated in accordance with GAAP.

- (6) Operating income for the three months ended March 31, 2015 and 2014 includes net charges of \$0.6 million and \$1.8 million, respectively, which include gain on sale or disposition of property, acquisition charges and equity in losses of unconsolidated affiliates.
- The combined basis reflects operations of MTR for periods prior to the merger combined with the operations of Eldorado Resorts, LLC. Such (7) presentation does not conform with GAAP or the Securities and Exchange Commission rules for pro forma presentation; however, we have included the combined information because we believe it provides a meaningful comparison for the periods presented.

"Our first quarter results reflect initial progress toward implementing Eldorado's operating strategies across the newly acquired MTR Gaming properties while further enhancing the product and service offerings across our entire portfolio," said Gary Carano, Chairman and Chief Executive Officer of Eldorado. "We believe future periods will reflect the results of our current operating and facility enhancement initiatives and we remain excited about our prospects going forward.

"First quarter visitation and spend per visit were stronger in January and February than the prior-year period, while business levels were softer in March. While certain of the MTR properties remain challenged by new competition, operating improvements and the exercise of financial discipline allowed us to drive record profitability at Scioto Downs, strong results at Eldorado Reno and solid returns in Shreveport. We are encouraged that April visitation and business volumes returned to levels similar to January and February and remain cautiously optimistic regarding the sustainability of a rebound in overall regional gaming revenue trends.

"We continue to make good progress with the 2015 property enhancement strategy that is being implemented across the acquired MTR properties and expect these efforts to deliver attractive returns. In particular, we are working diligently to bring Eldorado's legacy of hospitality and service excellence to the MTR properties through new and upgraded food and beverage offerings, the relocation of certain members of the Company's management team to be closer to our newest operations and the addition of new amenities to address certain market-specific challenges or opportunities. In this regard, construction at Scioto Downs of *The Brew Brothers*, a new \$5.9 million microbrewery and restaurant is on budget and on schedule to open by the fourth quarter of 2015. Similarly, the five phase design and facility enhancement program underway at Presque Isle Downs & Casino and budgeted at \$5.0 million remains on schedule to be completed by year-end.

"Eldorado's operating and facility enhancement initiatives are being complemented by the previously announced cost savings program which has been implemented across the Company. In total, we expect to reduce expenses by more than \$5 million on an annualized basis and expect initial benefits from this initiative to be reflected in our second quarter operating results. Also, following an assessment of promotional activities, we will focus on strengthening margins through new strategies designed to drive profitable revenue at all properties."

#### **Balance Sheet and Liquidity**

At March 31, 2015, Eldorado had \$71.9 million in cash and cash equivalents, \$8.4 million in restricted cash and contractual debt totaling \$728.7 million.

Tom Reeg, President of Eldorado, added, "Our efforts to re-engineer our capital structure are ongoing and in addition to our intention to lower our weighted average cost of capital, we also expect to allocate free cash flow from operations to reduce leverage. We believe that the combination of our facility enhancements and operational initiatives, including the application of proven Eldorado management practices across the MTR properties, combined with our capital structure initiatives will drive long-term free cash flow growth that supports our goal of enhancing shareholder value."

The table below summarizes the Company's contractual debt obligations:

(\$ in millions)	3/31/15	12/31/14
11.5% Senior Secured Notes due 2019	\$ 560.7	\$ 560.7
8.625% Senior Secured Notes due 2019	\$168.0	\$ 168.0
Total Debt	\$728.7	\$ 728.7
Cash and cash equivalents	\$71.9	\$ 87.6

#### Summary of 2015 First Quarter Property Results and Planned 2015 Enhancements

#### Nevada

Net revenues of \$23.8 million at Eldorado Reno for the quarter ended March 31, 2015 were up 6.0% from the prior year period while Adjusted EBITDA rose to \$2.4 million.

Ongoing work to remodel over 200 rooms in the Skyline Tower at Eldorado Resort Casino Reno continues on schedule and on budget. The Company expects to complete the project in the second quarter of 2015 at a total cost of \$3.1 million.

Net revenues at Silver Legacy, a joint venture between Eldorado and MGM Resorts International, increased 0.3% to \$27.7 million in the first quarter of 2015 compared to \$27.6 million in the first quarter of 2014. Silver Legacy's results, which are included in the Company's income statement as equity in income of unconsolidated affiliates, are not consolidated in Eldorado's income statement and are not included in Adjusted EBITDA.

In Reno, the Company's property-level results continue to reflect the region's ongoing economic resurgence which we expect will continue to build going forward. A number of marquis companies – including Tesla, Apple, Zulily, eBay, Urban Outfitters, Petco and Amazon – have established or have announced plans to establish operations in the Reno area and we expect that the Reno area will experience job growth as these and other employers are attracted to Reno's favorable tax and business environment. As the operator of one of downtown Reno's leading resort/hotels, Eldorado stands positioned to benefit from improvement in the Reno economy in the coming quarters, particularly as the Company completes the Skyline Tower remodel.

Net revenues at Scioto Downs Racino increased 5.4% to a record \$37.7 million in the first quarter of 2015 from \$35.8 million in the first quarter of 2014. First quarter 2015 Adjusted EBITDA from the property increased 8.9% to a record \$13.1 million from \$12.0 million in the comparable quarter of 2014. The property benefited from enhancements such as the December 2014 addition of an outdoor smoking patio with 60 video lottery terminals ("VLTs") which are performing at a level substantially above the existing gaming floor. Adjusted EBITDA benefited from the improved top-line performance as well as from a more measured use of promotional spending.

Construction on *The Brew Brothers*, a new \$5.9 million microbrewery and restaurant, continues with an expected opening in the fourth quarter of 2015. Eldorado is also moving forward with a Phase II property expansion which will include the opening of a new bakery and a refresh of the Dash Cafe by the fourth quarter of 2015.

#### West Virginia

Net revenues at Mountaineer Casino, Racetrack & Resort declined 13.6% to \$39.7 million in the first quarter of 2015 from \$45.9 million in the first quarter of 2014, reflecting the continued competitive impact of a new racino in eastern Ohio which opened in the third quarter of 2014. Adjusted EBITDA from the property declined 29.0% to \$5.1 million from \$7.2 million in the comparable quarter of 2014.

Eldorado is constructing and will open an outdoor smoking patio with VLTs and gaming tables in anticipation of the county-wide ban on smoking in public places that is scheduled to be implemented on July 1, 2015. The Company expects the new gaming area, scheduled to open in time for the smoking ban, to include more than 200 VLTs and 6 gaming tables.

#### Pennsylvania

Net revenues at Presque Isle Downs & Casino declined 4.4% to \$31.7 million in the first quarter of 2015 from \$33.1 million in the first quarter of 2014. Adjusted EBITDA decreased 14.2% to \$3.5 million from \$4.1 million in the comparable quarter of 2014.

Eldorado is currently investing approximately \$5.0 million to upgrade Presque Isle as part of its commitment to food, beverage and hospitality excellence. This investment contemplates the reconfiguration of the gaming floor to allow for a new center bar with flat-screen televisions and sound and light features as well as the renovation of the high-limit gaming area, a full redesign of the property's La Bonne Vie Steakhouse entrance and interior, an upgraded exterior façade and a refresh of the existing casino bar. Eldorado expects to complete these upgrades and renovations by the third quarter of 2015. The Company also plans to replace 115 slot machines at Presque Isle Downs with the latest offerings following the reconfiguration of the casino floor.

#### Louisiana

Net revenues at Eldorado Shreveport were essentially flat at \$34.6 million in the first quarter of 2015, with the quarter's strong start offset by a weaker March. Adjusted EBITDA from the property declined to 5.8% to \$7.1 million from \$7.6 million in the comparable quarter of 2014. The Adjusted EBITDA decline was driven primarily by the allocation to the property of corporate expenses such as bonus accruals, shared services and public company costs as a result of the MTR acquisition. Excluding the changes to corporate expense allocations, Adjusted EBITDA at Eldorado Shreveport would have been approximately flat with the year ago period.

In April, the property hosted gaming industry legend Jack Binion for a private meet and greet, dinner and charity function in late April, which was extremely well-received by our players.

### **Reconciliation of GAAP Measures to Non-GAAP Measures**

Adjusted EBITDA (defined below), a non GAAP financial measure, has been presented as a supplemental disclosure because it is a widely used measure of performance and basis for valuation of companies in our industry and we believe that this non GAAP supplemental information will be helpful in understanding the Company's ongoing operating results. Adjusted EBITDA represents (losses) earnings before interest expense (income), income tax expense (benefit), depreciation and amortization, corporate management fee, (loss) gain on the sale or disposal of property, other regulatory gaming assessment costs, loss on asset impairment, acquisition/strategic transaction costs to the extent that such items existed in the periods presented. Adjusted EBITDA is not a measure of performance or liquidity calculated in accordance with U.S. GAAP, is unaudited and should not be considered an alternative to, or more meaningful than, net income (loss) as an indicator of our operating performance. Uses of cash flows that are not reflected in Adjusted EBITDA include capital expenditures, interest payments, income taxes, debt principal repayments and certain regulatory gaming assessments, which can be significant. As a result, Adjusted EBITDA should not be considered as a measure of our liquidity. Other companies that provide EBITDA information may calculate EBITDA differently than we do. The definition of Adjusted EBITDA may not be the same as the definitions used in any of our debt agreements.

#### First Quarter Conference Call

Eldorado will host a conference call at 4:30 p.m. ET today. Senior management will discuss the financial results and host a question and answer session. The dial in number for the audio conference call is 719/325-2177, conference ID 2252053 (domestic and international callers). In addition, a live audio webcast of the call will be accessible to the public on Eldorado's web site, <u>http://www.eldoradoresorts.com/</u> and a replay of the webcast will be archived on the site for 90 days following the live event.

#### About Eldorado Resorts, Inc.

Eldorado Resorts is a casino entertainment company that owns and operates six properties in five states, including the Eldorado Resort Casino and the Silver Legacy Resort Casino (a 50/50 joint venture with MGM Resorts International) in Reno, NV; the Eldorado Resort Casino in Shreveport, LA; Scioto Downs Racino in Columbus, OH; Mountaineer Casino Racetrack & Resort in Chester, WV; and Presque Isle Downs & Casino in Erie, PA. For more information, please visit <u>www.eldoradoresorts.com</u>.

#### **Forward-Looking Statements**

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include statements regarding our strategies, objectives and plans for future development or acquisitions of properties or operations, as well as expectations, future operating results and other information that

is not historical information. When used in this press release, the terms or phrases such as "anticipates," "believes," "projects," "plans," "intends," "expects," "might," "may," "estimates," "could," "should," "would," "will likely continue," and variations of such words or similar expressions are intended to identify forward-looking statements. Forward-looking statements speak only as of the date they are made, and we assume no duty to update forward-looking statements. Although our expectations, beliefs and projections are expressed in good faith and with what we believe is a reasonable basis, there can be no assurance that these expectations, beliefs and projections will be realized. There are a number of risks and uncertainties that could cause our actual results to differ materially from those expressed in the forward-looking statements which are included elsewhere in this press release. Other factors beyond those listed below could also adversely affect us. Such risks, uncertainties and other important factors include, but are not limited to: our substantial indebtedness and significant financial commitments could adversely affect our results of operations and our ability to service such obligations; we may not be able to refinance our substantial outstanding indebtedness on terms that are satisfactory to us, or at all; restrictions and limitations in agreements governing our debt could significantly affect our ability to operate our business and our liquidity; our facilities operate in very competitive environments and we face increasing competition; our dependence on our Nevada, Louisiana, West Virginia, Pennsylvania and Ohio casinos for substantially all of our revenues and cash flows; our operations are particularly sensitive to reductions in discretionary consumer spending and are affected by changes in general economic and market conditions; our gaming operations are highly regulated by governmental authorities and the cost of complying or the impact of failing to comply with such regulations; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers and acquisitions, including the recent merger with MTR Gaming Group, Inc.; increases in gaming taxes and fees in jurisdictions in which we operate; risks relating to pending claims or future claims that may be brought against us; changes in interest rates and capital and credit markets; our ability to comply with certain covenants in our debt documents; the effect of disruptions to our information technology and other systems and infrastructure; construction factors relating to maintenance and expansion of operations; our ability to attract and retain customers; weather or road conditions limiting access to our properties; the effect of war, terrorist activity, natural disasters and other catastrophic events; and the intense competition to attract and retain management and key employees in the gaming industry.

In light of these and other risks, uncertainties and assumptions, the forward-looking events discussed in this press release might not occur. These forward-looking statements speak only as of the date of this press release, even if subsequently made available on our website or otherwise, and we do not intend to update publicly any forward-looking statement to reflect events or circumstances that occur after the date on which the statement is made, except as may be required by law.

#### ELDORADO RESORTS, INC.

#### CONSOLIDATED BALANCE SHEETS

#### (\$ in thousands)

	N	larch 31, 2015	D	ecember 31,
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$	71,913	\$	87,604
Restricted cash		8,357		5,734
Accounts receivable, net		5,608		7,112
Due from affiliates		312		362
Inventories		7,149		7,234
Prepaid expenses and other		8,632		9,447
Total current assets		101,971		117,493
Restricted cash		2,500		2,500
Investment in and advances to unconsolidated affiliates		13,491		14,009
Property and equipment, net		449,754		456,139
Gaming licenses and other intangibles, net		489,978		491,913
Non-operating real property		16,419		16,419
Goodwill		66,826		66,826
Other assets, net		9,513		10,031
Total assets	\$	1,150,452	\$	1,175,330
LIABILITIES AND STOCKHOLDERS' AND MEMBERS' EQUITY				
CURRENT LIABILITIES:				
Current portion of capital lease obligations	\$	31	\$	32
Accounts payable		9,776		12,184
Interest payable		14,972		27,469
Income taxes payable		423		137
Accrued gaming taxes and assessments		8,560		12,998
Accrued payroll		10,389		9,441
Accrued other liabilities		27,716		26,788
Deferred income taxes		2,608		2,608
Due to affiliates		223		187
Total current liabilities		74,698		91,844
Long-term debt, less current portion		776,090		778,827

### March 31, 2015 December 31, 2014

Capital lease obligations, less current portion Deferred income taxes Other liabilities	1 145,073 8,542	3 144,439 8,595
Total liabilities	1,004,404	1,023,708
STOCKHOLDERS'S EQUITY:		
Paid-in capital	166,447	165,857
Accumulated deficit	(20,589)	(14,425)
Accumulated other comprehensive income	87	87
Total stockholders' of ERI, Inc.	145,945	151,519
Non-controlling interest	103	103
Total stockholders' equity	146,048	1151,622
Total liabilities and stockholders' equity	\$ 1,150,452	\$ 1,175,330

## ELDORADO RESORTS, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

## (\$ in thousands, except per share data)

### (unaudited)

	Three Months Ended March 31			
	2015		2014	
Revenues:				
Casino	\$147,662	:	\$44,669	
Pari-mutuel commissions	1,205		-	
Food and beverage	22,182		14,347	
Hotel	7,034		5,887	
Other	4,726		2,180	
	182,809		67,083	
Less: Promotional allowances	(15,358	)	(10,053	)
Net operating revenues	167,451		57,030	
Expenses:				
Casino	86,818		23,974	
Pari-mutuel commissions	1,696		-	
Food and beverage	11,921		7,021	
Hotel	2,190		1,945	
Other	2,867		1,649	
Marketing and promotions	7,101		4,137	
General and administrative	27,704		10,812	
Depreciation and amortization	14,469		4,188	
Total operating expenses	154,766		53,726	
Gain on sale or disposal of property	1		-	
Acquisition charges	(84	)	(1,372	)
Equity in losses of unconsolidated affiliates	(518	)	(380	)
Operating income	12,084		1,552	
Other income (expense):				
Interest Income	5		4	
Interest expense, net	(17,237	)	(3,889	)
Total other expense	(17,232	ý	(3,885	)
	• •	,		
Net loss before income taxes	(5,148	)	(2,333	)
Provision for income taxes	(1,016	)	-	
Net loss	\$ (6,164	) :	\$ (2,333	)

Net loss per share of common stock:

Basic	\$ (0.13	)	\$(0.10	)
Diluted	\$ (0.13	)	\$ (0.10	)
Weighted average number of shares outstanding:				
Basic	46,494,638	3	23,411,49	2
Diluted	46,494,638	3	23,411,49	2

### ELDORADO RESORTS, INC.

### SUMMARY INFORMATION AND RECONCILIATION OF

## NET INCOME (LOSS) TO ADJUSTED EBITDA

### (\$ in thousands)

(unaudited)

	Three Months Ended March 31,			
	2015	2014		
Eldorado Reno Net loss (1) Interest Expense, net of interest income Benefit for income taxes Depreciation and amortization Equity in losses of unconsolidated affiliates Corporate management fee Acquisition charges Adjusted EBITDA	\$ (1,067 ) 1,182 (518 ) 1,932 518 384 - <b>\$ 2,431</b>	\$ (5,051 ) 1,204 - 2,028 380 - 1,372 \$ (67 )		
Eldorado Shreveport Net income (1) Interest expense, net of interest income Depreciation and amortization Corporate management fee Adjusted EBITDA	\$ 2,051 2,652 1,919 496 <b>\$ 7,118</b>	\$ 2,718 2,681 2,160 - <b>\$ 7,559</b>		
Scioto Downs Net income Interest expense Provision for income taxes Depreciation and amortization Adjusted EBITDA	\$ 4,114 16 5,191 3,738 <b>\$ 13,059</b>	\$ 8,171 18 396 3,404 <b>\$ 11,989</b>		
Mountaineer Net (loss) income Provision for income taxes Depreciation and amortization (Gain) on sale or disposal of property Adjusted EBITDA	\$ (2,916 ) 3,909 4,146 - <b>\$ 5,139</b>	\$ 4,937 - 2,302 (1) \$ <b>7,238</b>		
Presque Isle Downs Net (loss) income Provision for income taxes Depreciation and amortization Other regulatory gaming assessments (Gain) loss on sale or disposal of property Adjusted EBITDA	\$ (679 ) 1,606 2,641 (20 ) (1 ) <b>\$ 3,547</b>	\$ 1,443 621 2,068 (17) 18 <b>\$ 4,133</b>		

## ELDORADO RESORTS, INC.

#### NET INCOME (LOSS) TO ADJUSTED EBITDA

#### (\$ in thousands)

## (unaudited)

	Three Months Ended March 31,			
	2015	2014		
Corporate (2)				
Net loss	\$(7,667)	\$ (20,764 )		
Interest expense, net of interest income	13,382	17,370		
Benefit for income taxes	(9,172)	-		
Corporate management fee	(880)	-		
Depreciation	93	10		
(Gain) loss on sale or disposal of property	-	1		
Stock-based compensation expense	590	455		
Acquisition charges	84	521		
Adjusted EBITDA	\$(3,570)	\$ (2,407 )		
Adjusted EBITDA	¢ (0.404.)	¢ (0 540 \		
Net loss	\$(6,164)	,		
Interest expense, net of interest income	17,232	,		
Provision for income taxes	1,016	1,017		
Depreciation and amortization	14,469	11,972		
Equity in losses of unconsolidated affiliates	518	380		
(Gain) loss on sale or disposal of property	(1 )	18		
Acquisition charges	84	1,893		
Stock-based compensation expense	590	455		
Other regulatory gaming assessments	(20)	(17 )		
Combined Adjusted EBITDA (3)	\$ 27,724	\$ 28,445		

(1) Excludes intercompany management fee revenues earned by Eldorado Reno and expensed by Eldorado Shreveport amounting to \$0.8 million for the three months ended March 31, 2014.

Includes corporate expenses subsequent to the Merger Date related to ERI totaling \$1.5 million, excluding stock-based compensation expense of \$0.6 million, and MTR Gaming's corporate expenses totaling \$2.7 million for the three months ended March 31, 2015 and MTR Gaming's \$(2)

(2) corporate expenses totaling \$2.9 million, excluding stock-based compensation expense of \$0.5 million, for the three months ended March 31, 2014.

The combined basis reflects operations of MTR Gaming for periods prior to the Merger combined with the operations of Resorts. Such (3) presentation does not conform with U.S. GAAP or the SEC's rules of pro forma presentation; however, we have included the combined

information because we believe it provides a meaningful comparison for the periods presented.

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Source: Eldorado Resorts, Inc.