## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 1996

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM  $$\rm TO$$  .

Commission File No. 1-10410

HARRAH'S ENTERTAINMENT, INC. (Exact name of registrant as specified in its charter)

Delaware (State of Incorporation)

I.R.S. No. 62-1411755
 (I.R.S. Employer
 Identification No.)

1023 Cherry Road
Memphis, Tennessee 38117
(Address of principal executive offices)
(901) 762-8600
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

At September 30, 1996, there were outstanding 102,901,074 shares of the Company's Common Stock.

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### PART I - FINANCIAL INFORMATION

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## Item 1. Financial Statements

The accompanying unaudited Consolidated Condensed Financial Statements of Harrah's Entertainment, Inc. (the Company), a Delaware corporation, have been prepared in accordance with the instructions to Form 10-Q, and therefore do not include all information and notes necessary for complete financial statements in conformity with generally accepted accounting principles. The results for the periods indicated are unaudited, but reflect all adjustments (consisting only of normal recurring adjustments) which management considers necessary for a fair presentation of operating results. Results of operations for interim periods are not necessarily indicative of a full year of operations. These Consolidated Condensed Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto included in the Company's 1995 Annual Report to Stockholders.

## HARRAH'S ENTERTAINMENT, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

(In thousands, except share amounts)		
	September 30, 1996	1995
ASSETS		
Current assets		
Cash and cash equivalents Receivables, including notes receivable of \$5,873 and \$1,390, less allowance for	\$ 85,954	\$ 96,345
doubtful accounts of \$14,098 and \$10,910	47,087	37,751
Deferred income tax benefits		21,425
Prepayments and other	11,121	21,275
Supplies	22,458	12,040
Total current assets		188,836
Land, buildings, riverboats and equipment		1,723,714
Less: accumulated depreciation	(569 <b>,</b> 566)	(518,824)
	1,348,725	1,204,890
Investments in and advances to nonconsolidated	010 010	74 000
affiliates Deferred income tax benefits	210,848	71,939 4,532
Deferred costs and other	164,222	166,537
		\$1,636,734
		=======
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities		
Accounts payable	\$ 32,230	\$ 46,178
Construction payables	10,295	4,718 148,632
Accrued expenses Current portion of long-term debt		2,038
current portion of long term debt		
Total current liabilities	217,359	201,566
Long-term debt	802,360	753,705
Deferred credits and other	83,761	
Deferred income taxes	44,052	
	1,147,532	
Minority interests	22,227	23,908
Commitments and contingencies (Notes 6, 7 and 8)		
Stockholders' equity Common stock, \$0.10 par value, authorized 360,000,000 shares, outstanding 102,901,074 and 102,673,828 shares (net of 9,411 and 19,026		
shares held in treasury)	10,290	
Capital surplus	369,231	
Unrealized gains on marketable equity securities	63 <b>,</b> 698	
Retained earnings Deferred compensation related to restricted stock	308,575 (2,065)	(2,891)
	749,729	585,549
	\$1,919,488	\$1,636,734
	=========	========

See accompanying Notes to Consolidated Condensed Financial Statements.

## HARRAH'S ENTERTAINMENT, INC. CONSOLIDATED CONDENSED STATEMENTS OF INCOME (UNAUDITED)

(Tn	thousands,	excent	ner	share	amounts'	١
( T I I	tiiousaiius,	evcebr	her	SHALE	amounts	,

(in thousands, except per share amou		arter Ended	Nine N	Months Ended
	Sept. 30, 1996	Sept. 30, 1995	Sept. 30, 1996	Sept. 30,
Revenues				
Casina	¢250 221	6363 304	\$1,015,008	¢ 000 365
Casino Food and beverage			143,444	
Rooms	32 <b>,</b> 778	31,252	89,076	83,758
Management fees	3,937	4,413	89,076 12,047	11,224
Other	20,658	19,130	58 <b>,</b> 685	65,341
Less: casino promotional				
allowances	(39,112)		(104,737)	
Total revenues	429,201	425,824	1,213,523	
Operating expenses				
Direct				
Casino			504,938	459,032
Food and beverage	26,206	27,951	71,819	70,697
Rooms	9,367	8,474	26,770	24,644
Depreciation of buildings,				
riverboats and equipment		19,669	67 <b>,</b> 009	57 <b>,</b> 686
Development costs	3,172	•		11,863
Preopening costs	68	_	5,084	_
Other	89 <b>,</b> 944		263 <b>,</b> 446	
Total operating expenses	328 <b>,</b> 960	315,198	947 <b>,</b> 677	890 <b>,</b> 654
Operating profit before corporate				
expense and project				
reorganization costs	100,241	110,626	265,846	280,988
Corporate expense	(7,661)	(6,855)	(23,374)	(21,036)
Project reorganization costs	(2 <b>,</b> 690)	-	(11,190)	_
Operating income		103,771	231,282	259,952
Interest expense, net of interest	•	,	,	,
capitalized	(18,173)	(19,128)	(51,768)	(56,123)
Interest expense, net, from		(7.045)		(15 070)
nonconsolidated affiliates	_	(7,345)	-	(15,979)
Other income, including interest income	962	12,507	2 222	15,353
THEOME				
Income before income taxes and				
minority interests	72 <b>,</b> 679	89 <b>,</b> 805	181,836	203,203
Provision for income taxes	(28,829)	(34,924)	(70,612)	(78,520)
Minority interests	(1,500)	(3 <b>,</b> 571)	(7,487)	(9 <b>,</b> 326)
	40.050		100 707	115 255
Income from continuing operations Discontinued operations (Note 2)	42,350	51,310	103,737	115,357
Earnings from hotel operations, net of tax provision of \$15,434	_	_	_	21,230
Spin-off transaction expenses,				,
net of tax benefit of \$5,134	_		_	(21,194)
Net income	\$ 42,350 =====	\$ 51,310 ======	\$ 103,737	\$ 115,393 =======
Earnings (loss) per share				
Continuing operations	\$ 0.41	\$ 0.50	\$ 1.00	\$ 1.12
Discontinued operations				
Earnings from hotel operations,				
net	-	-	-	0.21
Spin-off transaction expenses,				
net	_	-	_	(0.21)
Farnings nor share	\$ 0.41	\$ 0.50	\$ 1.00	\$ 1.12
Earnings per share	\$ 0.41 ======	\$ 0.50 =====	\$ 1.00 ======	\$ 1.12 =======
Average common shares outstanding	103,324	103,347	103,450	103,209
	======	=======	=======	=======

See accompanying Notes to Consolidated Condensed Financial Statements.

## HARRAH'S ENTERTAINMENT, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

(In thousands)		
		onths Ended
	1996	Sept. 30, 1995
Cash flows from operating activities		
Net income	\$ 103,737	\$ 115 <b>,</b> 393
Adjustments to reconcile net income to cash flows from operating activities	4 100,707	4 110,000
Discontinued operations		
Earnings from hotel operations	_	(21,230)
Spin-off transaction expenses, before		
income taxes	_	26,328
Depreciation and amortization	76 <b>,</b> 620	
Other noncash items	22,874	17,262
Minority interests share of net income Equity in losses (income)	7,487	9,326
of nonconsolidated affiliates	(638)	39,547
Net gains from asset sales	_	(13, 355)
Net change in long-term accounts	1,539	32,197
Net change in working capital accounts Net change in accrued litigation	(2,172)	(3,317)
settlement and related costs	_	(42,228)
Tax indemnification payments to Bass	-	(28,000)
Cash flows provided by operating		
activities	209,447	200,050
Cash flows from investing activities		
Land, buildings, riverboats and equipment		
additions	(211,760)	(132,817)
Increase (decrease) in construction	, , ,	, , ,
payables	5 <b>,</b> 577	(7,409)
Proceeds from sale of equity investments	_	19,910
Proceeds from asset sales	1,159	9,747
Investments in and advances to		
nonconsolidated affiliates		(25,544)
Other	(3,320)	(700)
Cash flows used in investing		
activities	(254,999)	(136,813)
Cash flows from financing activities		
Net borrowings (repayments) under Revolving		
Credit Facility	46,500	(9,338)
Debt retirements	(2,171)	(19 <b>,</b> 333)
Minority interests distributions, net of		
contributions	(9 <b>,</b> 168)	(6,587)
Other	-	(543)
Cash flows provided by (used in)		
financing activities	35,161	
Cash flows from discontinued hotel operations Net transfers to discontinued hotel		
operations	_	(14,840)
Payment of spin-off transaction expenses	_	(24,743)
. 4 12 1. 11 01 01 01 01 01 01 01 01 01 01 01 01		
Cash flows used in discontinued operations	_	(39,583)
Net decrease in cash and cash equivalents	(10,391)	
Cash and cash equivalents, beginning of period	96 <b>,</b> 345	84,968
Cash and cash equivalents, end of period	\$ 85,954	
, , , , , , , , , , , , , , , , , , , ,	=======	•

See accompanying Notes to Consolidated Condensed Financial Statements.

## Note 1 - Basis of Presentation and Organization

Harrah's Entertainment, Inc. (Harrah's or the Company and including its subsidiaries where the context requires), a Delaware corporation, is one of America's leading casino companies and currently operates casino entertainment facilities in nine states and New Zealand. Harrah's casino entertainment facilities include casino hotels in all five major Nevada and New Jersey gaming markets: Reno, Lake Tahoe, Las Vegas and Laughlin, Nevada; and Atlantic City, New Jersey. Harrah's riverboat casinos are in Joliet, Illinois; Shreveport, Louisiana; Tunica and Vicksburg, Mississippi; and North Kansas City, Missouri. In addition, Harrah's owns minority ownership interests in and manages a casino in Auckland, New Zealand and two limited stakes casinos in Colorado. Harrah's also manages casinos on Indian lands near Phoenix, Arizona and Seattle, Washington.

The Consolidated Condensed Financial Statements include the accounts of Harrah's and its majority-owned subsidiaries after elimination of all significant intercompany accounts and transactions. Harrah's investments in 20% to 50% owned companies and joint ventures over which Harrah's has the ability to exercise significant influence are accounted for using the equity method. Harrah's reflects its share of income before interest expense of these nonconsolidated affiliates as revenues. Harrah's proportionate share of interest expense of such nonconsolidated affiliates is reported as Interest expense, net, from nonconsolidated affiliates (see Note 8).

Certain amounts for the prior year third quarter and nine months ended September 30, 1995, have been reclassified to conform with the presentation for the third quarter and nine months ended September 30, 1996.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### HARRAH'S ENTERTAINMENT, INC.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (CONTINUED)

SEPTEMBER 30, 1996

(UNAUDITED)

### Note 2 - Stockholder's Equity

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In addition to its common stock, Harrah's has the following classes of stock authorized but unissued:

Preferred stock, \$100 par value, 150,000 shares authorized Special stock, 2,000,000 shares authorized - Series A, \$1.125 par value

Special stock, 5,000,000 shares authorized - Series B, \$1.125 par value

In July 1996, Harrah's Board of Directors adopted a shareholder rights plan which replaces an existing rights plan that expired on October 5, 1996. The new plan provided for a dividend distribution of one special stock purchase right (a "Right") for each outstanding share of common stock, distributed to stockholders of record on October 5, 1996. The Rights will be exercisable only if a person or group acquires 15% or more of the Company's common stock or announces a tender offer for 15% or more of the common stock. Each Right will entitle stockholders to buy one two-hundredth of a share of newly created Series A Special Stock of the Company at an initial exercise price of \$130 per Right. If a person acquires 15% or more of the Company's outstanding common stock, each Right will entitle its holder to purchase common stock of the Company having a market value at that time of twice the Right's exercise price. Under certain conditions, each Right will entitle its holder to purchase stock of an acquiring company at a discount. Rights held by the 15% holder will become void. The Rights will expire on October 5, 2006, unless earlier redeemed by the Board at one cent per Right.

In October 1996, Harrah's Board of Directors approved a plan which authorizes the purchase of up to 10% of the shares of Harrah's outstanding common stock. The shares, which may be purchased prior to December 31, 1997, would be held in treasury.

## Note 3 - Long-Term Debt - Interest Rate Agreements

To manage the relative mix of its debt between fixed and variable rate instruments, Harrah's enters into interest rate swap agreements to modify the interest characteristics of its outstanding debt without an exchange of the underlying principal amount. At September 30, 1996, Harrah's was a party to the following interest rate swap agreements pursuant to which it pays a variable interest rate in exchange for receiving a fixed

Note 3 - Long-Term Debt - Interest Rate Agreements (Continued)

interest rate. The average variable rate paid by Harrah's was 5.7% at September 30, 1996, and the average fixed interest rate received was 5.9%. The impact of these interest rate swap agreements on the effective interest rates of the associated debt was as follows:

Associated Debt	Swap Rate (LIBOR+)	Effective Rate at Sept. 30, 1996	Next Semi- Annual Rate Adjustment Date	Swap Maturity
10 7/8% Notes \$200 million 8 3/4% Notes	4.73%	10.45%	October 15	October 1997
\$50 million \$50 million	3.42% 3.22%	9.14% 9.25%	November 15 January 15	May 1998 July 1998

In accordance with the terms of the interest rate swap agreements, the effective interest rate on the \$200 million  $10\ 7/8\%$  notes was adjusted on October 15, 1996 to 10.46%.

Harrah's has seven interest rate swap agreements to effectively convert a total of \$350 million in variable rate debt to a fixed rate. The fixed rates to be paid by Harrah's and variable rates to be received by Harrah's are summarized in the following table:

Notional Amount	Swap Rate Paid (Fixed)	Swap Rate Received (Variable) at Sept.30, 1996	Swap Maturity
\$50 million	7.910%	5.625%	January 1998
\$50 million	6.985%	5.625%	March 2000
\$50 million	6.951%	5.625%	March 2000
\$50 million	6.945%	5.625%	March 2000
\$50 million	6.651%	5.539%	May 2000
\$50 million	5.788%	5.637%	June 2000
\$50 million	5.785%	5.637%	June 2000

The differences to be paid or received under the terms of the interest rate swap agreements are accrued as interest rates change and recognized as an adjustment to interest expense for the related debt. Changes in the variable interest rates to be paid or received by Harrah's pursuant to the terms of its interest rate agreements will have a corresponding effect on its

## Note 3 - Long-Term Debt - Interest Rate Agreements (Continued)

future cash flows. These agreements contain a credit risk that the counterparties may be unable to meet the terms of the agreements. Harrah's minimizes that risk by evaluating the creditworthiness of its counterparties, which are limited to major banks and financial institutions, and does not anticipate nonperformance by the counterparties.

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The following table reconciles Harrah's interest expense, net of interest capitalized, per the Consolidated Condensed Statements of Income, to cash paid for interest:

	Nine Months Ended		
	Sept. 30, 1996	Sept. 30, 1995	
(In thousands)			
Interest expense, net of amount			
capitalized	\$51 <b>,</b> 768	\$56 <b>,</b> 123	
Adjustments to reconcile to cash paid for interest:			
Net change in interest accruals Amortization of deferred finance	(8 <b>,</b> 270)	11,832	
charges	(2,361)	(2,839)	
Amortization of discounts	(16)	(46)	
Cash paid for interest, net of amount			
capitalized	\$41,121	\$65 <b>,</b> 070	
	======	======	
Cash payments for income taxes, net of			
refunds	\$32 <b>,</b> 829	\$63 <b>,</b> 557	
	======	======	

## Note 5 - Discontinued Operations

On June 30, 1995, Harrah's, formerly The Promus Companies Incorporated (Promus), completed a spin-off that split the Company into two independent public corporations, one for conducting its casino entertainment business and one for conducting its hotel business. Harrah's retained ownership of the casino entertainment business. The Company's hotel

## HARRAH'S ENTERTAINMENT, INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (CONTINUED)

SEPTEMBER 30, 1996 (UNAUDITED)

### Note 5 - Discontinued Operations (Continued)

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operations were transferred to a new entity, Promus Hotel Corporation (PHC), the stock of which was distributed to Promus' stockholders on a one-for-two basis (the PHC Spin-off). As a result of the PHC Spin-off, results of operations and cash flows of the Company's hotel business for the period prior to the PHC Spin-off are reported as discontinued operations in the Consolidated Condensed Financial Statements for the nine months ended September 30, 1995. Earnings from discontinued operations for the prior year period were as follows:

	Nine Months Ended Sept. 30, 1995
(In thousands)	
Revenues	\$132,785
Costs and expenses	(79,652)
•	
Operating income	53,133
Interest expense	(16,742)
Other expense	273
ound imposse	
Income before income taxes	36,664
Provision for income taxes	(15, 434)
FIOVISION TOT INCOME caxes	(13,434)
Danier from discontinued batal amountinue	¢ 01 000
Earnings from discontinued hotel operations	\$ 21,230
	=======

In addition to the earnings of its discontinued hotel operations, Harrah's operating results for the nine months ended September 30, 1995, included a charge of \$21.2 million, net of tax, for expenses of the PHC Spin-off transaction.

## Note 6 - Commitments and Contingent Liabilities

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Contractual Commitments

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Harrah's is pursuing additional casino development opportunities that may require, individually and in the aggregate, significant commitments of capital, up-front payments to third parties, guarantees by Harrah's of third party debt and development completion guarantees. As of September 30, 1996, Harrah's has guaranteed third party loans and leases of \$29 million, which are secured by certain assets, has

Note 6 - Commitments and Contingent Liabilities (Continued)

construction-related contractual commitments of \$261 million and has other commitments of \$5 million, excluding amounts previously recorded. Harrah's has also committed to guarantee an additional \$119 million in financing for new developments, subject to the receipt of certain required regulatory approvals.

The agreements under which Harrah's manages casinos on Indian lands contain provisions required by law which provide that a minimum monthly payment be made to the tribe which payment has priority over the retirement of development costs. In the event that insufficient cash is generated by the operations to fund this payment, Harrah's must pay the shortfall to the tribe. Such advances, if any, will be repaid to Harrah's in a future period or periods in which operations generate cash in excess of the required minimum payment. These commitments will terminate upon the occurrence of certain defined events, including termination of the management contract. As of September 30, 1996, the aggregate monthly commitment pursuant to these contracts, which extend for periods of up to 60 months from opening date, was \$1.1 million, including a commitment for a project with a contract approved by the National Indian Gaming Commission that is under development but not yet open.

As part of a transaction whereby Harrah's effectively secured an option to a site for a potential casino, Harrah's has guaranteed an additional \$24.7 million third-party variable rate bank loan. Harrah's also has entered into an interest rate swap agreement, which expires December 1, 1996, in which Harrah's receives a fixed interest rate of 7% from the third party and pays the variable interest rate of the subject debt, which is currently LIBOR plus 1.0%. The interest rate swap is marked to market by Harrah's with the adjustment recorded in interest expense. This loan and the interest rate swap are expected to be extended until February 1, 1997, at which time it is currently expected they will be refinanced and Harrah's would continue its guaranty. This guaranty contains an element of risk that, should the borrower be unable to perform, the Company could become responsible for repayment of at least a portion of the obligation. Harrah's has reduced this exposure by obtaining a security interest in certain assets of the third party.

See Note 8 for discussion of the proposed completion guarantees issued by Harrah's related to development of the New Orleans' casino.

Note 6 - Commitments and Contingent Liabilities (Continued)

Guarantee of Insurance Contract

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Harrah's has guaranteed the value of a guaranteed investment contract with an insurance company held by Harrah's defined contribution savings plan. Harrah's has also agreed to provide non-interest-bearing loans to the plan to fund, on an interim basis, withdrawals from this contract by retired or terminated employees. Harrah's maximum exposure on this guarantee as of September 30, 1996, was \$6.3 million.

#### Self Insurance

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Harrah's is self-insured for various levels of general liability, workers' compensation and employee medical coverage. Insurance claims and reserves include accruals of estimated settlements for known claims, as well as accruals of actuarial estimates of incurred but not reported claims.

#### Severance Agreements

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At September 30, 1996, Harrah's had severance agreements with 27 of its executives, which provide for payments to the executives in the event of their termination after a change in control, as defined, of Harrah's. These agreements provide, among other things, for a compensation payment ranging from 1.5 times to 2.99 times the average annual compensation paid to the executive for the five preceding calendar years, as well as for accelerated payment or accelerated vesting of any compensation or awards payable to the executive under any of Harrah's incentive plans. The estimated amount, computed as of September 30, 1996, that would have been payable under the agreements to these executives based on earnings and stock options aggregated approximately \$25.1 million.

### Tax Sharing Agreement

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In connection with the PHC Spin-off, Harrah's entered into a tax sharing agreement with PHC wherein each company is obligated for those taxes associated with their respective

Note 6 - Commitments and Contingent Liabilities (Continued)

businesses. Additionally, Harrah's is obligated for all taxes of Promus for periods prior to the PHC Spin-off date which are not specifically related to PHC operations and/or PHC hotel locations. Harrah's obligations under this agreement are not expected to have a material adverse effect on its consolidated financial position or results of operations.

Note 7 - Litigation

Harrah's is involved in various inquiries, administrative proceedings and litigation relating to contracts, sales of property and other matters arising in the normal course of business. While any proceeding or litigation has an element of uncertainty, management believes that the final outcome of these matters will not have a material adverse effect upon Harrah's consolidated financial position or its results of operations.

In addition to the matters described above, Harrah's and certain of its subsidiaries have been named as defendants in a number of lawsuits arising from the suspension of development of a land-based casino, and the closing of the temporary gaming facility, in New Orleans, Louisiana, by Harrah's Jazz Company, a partnership in which a subsidiary of the Company owns an approximate 47% interest and which has filed for protection under Chapter 11 of the U.S. Bankruptcy Code (see Note 8). The ultimate outcomes of these lawsuits cannot be predicted at this time, and no provisions for the claims are included in the accompanying financial statements. The Company intends to defend these actions vigorously.

A Harrah's subsidiary owns an approximate 47% interest in Harrah's Jazz Company (Harrah's Jazz), a partnership formed for purposes of developing, owning and operating the exclusive land-based casino entertainment facility in New Orleans, Louisiana, on the site of the former Rivergate Convention Center (the Rivergate). On November 22, 1995, Harrah's Jazz and its wholly-

Note 8 - Nonconsolidated Affiliates (Continued)

owned subsidiary, Harrah's Jazz Finance Corp., filed petitions for relief under Chapter 11 of the Bankruptcy Code. Prior to the filing, Harrah's Jazz was operating a temporary casino in the New Orleans, Louisiana Municipal Auditorium (the Basin Street Casino) and constructing a new permanent casino facility on the Rivergate site (the Rivergate Casino). Harrah's Jazz ceased operation of the Basin Street Casino and construction of the Rivergate Casino on November 22, 1995 prior to the bankruptcy filings.

Harrah's Jazz filed a plan of reorganization with the Bankruptcy Court on April 3, 1996 and has filed several subsequent amendments to the plan (the Plan). Under the Plan, the assets and business of Harrah's Jazz would vest in Jazz Casino Corporation, a newly formed corporation (JCC), on the effective date of the Plan. JCC would be responsible for completing construction of the Rivergate Casino. Under the Plan, Harrah's Jazz's existing public debt would be cancelled, the holders of that debt would receive 37.1% of the equity in JCC's indirect parent (JCC Holding), 15% of the equity would be allocated to debtholders who execute releases and an affiliate of the Company would receive the remaining 47.9% of the equity in JCC Holding, a portion of which may be assigned to certain Harrah's Jazz partner-related parties in exchange for equity investments and other consideration to be provided under the Plan. In addition, holders of the public debt would receive (i) \$187.5 million in aggregate principal amount of 8% Senior Subordinated Notes of JCC due 2006 with contingent payments, and (ii) a pro rata share of Senior Subordinated Contingent Notes of JCC due 2006.

During the course of the bankruptcy of Harrah's Jazz, a subsidiary of the Company has made debtor-in-possession loans to Harrah's Jazz, totalling approximately \$13.5 million as of October 31, 1996, to fund certain obligations to the City of New Orleans and other cash requirements of Harrah's Jazz. The Company has proposed to make up to \$18 million in such loans, however, it is likely that Harrah's Jazz will require debtor-in- possession loans from the Company in excess of the \$18 million currently proposed.

As part of the Plan, Harrah's has proposed to invest an additional \$75 million in the project and deliver a new form of completion guaranty if a reorganization plan approved by Harrah's is consummated. Any debtor-in-possession financing, including the approximately \$13.5 million in financing already advanced and discussed above would be repaid or converted into equity (and count toward the \$75 million investment referred to above) upon

## Note 8 - Nonconsolidated Affiliates (Continued)

consummation of a reorganization plan approved by Harrah's. JCC is also seeking to obtain a \$195 million secured term loan and revolving credit facility to finance construction of the Rivergate Casino and provide JCC with working capital availability, and Harrah's may be required to guarantee or provide credit support for this financing. If a reorganization approved by Harrah's is consummated, Harrah's may also make an additional \$20 million subordinated loan to JCC to assist in financing construction of the Rivergate Casino.

The Plan also contemplates the opening of a temporary casino in two phases at the Rivergate Casino site followed by the opening of a permanent casino at such site. The first phase of the temporary casino is expected to open approximately seven months after the consummation of the Plan. The Plan is expected to be consummated in early 1997. Under the Plan, the Basin Street Casino would not reopen.

On April 19, 1996, the Louisiana State Legislature enacted legislation which required, among other things, the holding of an election of the voters of Orleans parish in November 1996 purportedly to determine whether to approve or disapprove gaming at the Rivergate Casino. On November 5, 1996, residents of Orleans Parish voted to approve gaming at the Rivergate Casino.

In addition to the matters discussed above, the Plan is subject to other amendments, and such other amendments may be material. There can be no assurance that definitive agreements necessary to consummate the Plan will be reached or that the amended Plan will be approved, or, if approved, that the conditions to consummation of the Plan will be met.

## Other

Summarized balance sheet and income statement information of nonconsolidated gaming affiliates, including Harrah's Jazz, which Harrah's accounted for using the equity method, as of September 30, 1996 and December 31, 1995, and for the third quarters and nine months ended September 30, 1996 and 1995 is included in the following tables. Summarized balance sheet information as of December 31, 1995, has been updated to reflect adjustments made by Harrah's Jazz Company in connection with its petition for relief under Chapter 11 of the U.S. Bankruptcy Code.

#### HARRAH'S ENTERTAINMENT, INC.

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 1996 (UNAUDITED)

## Note 8 - Nonconsolidated Affiliates (Continued)

(In thousands) Combined Summarized Balance Sheet	Information	Sept. 3 199 		2. 31, 1995
Current assets Land, buildings, and equipment, Other assets	net			, 6,602
Total assets			5 498	
Current liabilities Long-term debt		120,62 482,09	1 130 3 465	,816
Total liabilities		602 <b>,</b> 71	4 596	
Net assets			9) \$(97	
(In thousands) Combined Summarized Statements of Operations	Sept. 30,	ter Ended Sept. 30, 1995	Sept. 30,	Sept. 30, 1995
Revenues		\$ 41,215		
Operating loss	\$(7,429)	\$ (25,243)	\$(15,383)	\$(59,210)
Net loss		\$ (39,954) ======		\$(96,290)

Condensed financial information relating to a restaurant affiliate has not been presented since its operating results and financial position are not material to Harrah's.

Harrah's share of nonconcolidated affiliates' combined net operating results, including Harrah's Jazz operations during the third quarter and the nine months ended September 30, 1995, are reflected in the accompanying Consolidated Condensed Statements of Income as follows:

		~	ster Ended Sept. 30, 1995			sept. 30,
(In thousands)						
Pre-interest operating income (loss) (included in						
Revenue-other)	\$	397	\$(11,434)	\$	638	\$(23,504)
	====		======	===		======
		-16-				

## Note 8 - Nonconsolidated Affiliates (Continued)

Harrah's share of nonconsolidated affiliates' combined interest expense is reflected as Interest expense from nonconsolidated affiliates in the accompanying Consolidated Condensed Statements of Income.

Harrah's investments in and advances to nonconsolidated affiliates are reflected in the accompanying Consolidated Condensed Balance Sheets as follows:

	Sept. 30, 1996	Dec. 31, 1995
(In thousands)		
Harrah's investments in and advances to nonconsolidated affiliates		
Accounted for under the equity method	\$ 73,494	\$22,374
Accounted for at historical cost	_	16,642
Available for sale and		
recorded at market value	137,354	32,923
	\$210,848	\$71,939
	\$210 <b>,</b> 040	۶/1 <b>,</b> 939

The Company adjusts the carrying value of investments in equity securities available for sale to include their unrealized gains in accordance with the provisions of Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities". A corresponding increase is recorded in the combination of Harrah's stockholders' equity and deferred income tax accounts.

## Note 9 - Summarized Financial Information

Harrah's Operating Company, Inc. (HOC), is a wholly-owned subsidiary and the principal asset of Harrah's. Summarized financial information of HOC as of September 30, 1996 and December 31, 1995 and for the third quarter and nine months ended September 30, 1996 and 1995, prepared on the same basis as Harrah's, was as follows:

Note 9 - Summarized Financial Information (Continued)

(5)	Sept. 30, 1996	Dec. 31, 1995
(In thousands) Current assets Land, buildings, riverboats	\$ 195,303	\$ 185,950
and equipment, net Other assets	1,348,725 374,994	1,204,890 242,773
	1,919,022	1,633,613
Current liabilities Long-term debt Other liabilities Minority interests	204,386 802,360 129,486 22,227	184,454 753,705 73,216 23,908
	1,158,459	1,035,283
Net assets	\$ 760,563 =======	\$ 598,330 =======

	Third Quar	ter Ended	Nine Months Ended		
	Sept. 30,	Sept. 30,	Sept. 30,	Sept. 30,	
	1996	1995	1996	1995	
(In thousands)					
Revenues	\$429,169	\$425,788	\$1,213,407		
Operating income	\$ 89 <b>,</b> 844	\$102 <b>,</b> 532	\$ 229 <b>,</b> 857	\$ 257 <b>,</b> 563	
	======	======	=======	=======	
Income from continuing					
operations	\$ 42,320	\$ 50,505	\$ 102,811	\$ 113,804	
	======	======	=======	=======	
Net income	\$ 42,320	\$ 50,505	\$ 102,811	\$ 113,840	
	=======	======	=======	=======	

The agreements governing the terms of Harrah's debt contain certain covenants which, among other things, place limitations on HOC's ability to pay dividends and make other restricted payments, as defined, to Harrah's. The amount of HOC's restricted net assets, as defined, computed in accordance with the most restrictive of these covenants regarding restricted payments, was approximately \$751.5 million at September 30, 1996. Subsequent to September 30, 1996, Harrah's negotiated changes to this covenant which allow HOC to pay up to \$200 million in dividends to Harrah's for use in repurchasing Company stock (see Note 2).

Item 2. Management's Discussion and Analysis
----of Financial Condition and Results of Operations

The following discussion and analysis of Harrah's Entertainment, Inc.'s (Harrah's or the Company) financial position and operating results for third quarter and the first nine months of 1996 and 1995 complements and updates, and should be read in conjunction with, the Management's Discussion and Analysis of Financial Position and Results of Operations presented in Harrah's 1995 Annual Report. References to Harrah's or the Company include its consolidated subsidiaries where the context requires.

Harrah's is one of the world's premier names in casino entertainment, currently operating casino entertainment facilities in nine states and New Zealand.

#### RESULTS OF OPERATIONS

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Overall

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(in millions, except	Third Q	uarter	Percentage Increase/	First Nine		Percentage Increase/
earnings per share)	1996	1995	(Decrease)	1996	1995	(Decrease)
Revenues	\$429.2	\$425.8	0.8 %	\$1,213.5 \$	1,171.6	3.6 %
Operating income	89.9	103.8	(13.4)%	231.3	260.0	(11.0)%
Income from continuing						
operations	42.4	51.3	(17.3)%	103.7	115.4	(10.1)%
Earnings from discontinued						
hotel operations	_	_	N/A	-	21.2	N/A
Net income	42.4	51.3	(17.3)%	103.7	115.4	(10.1)%
Earnings per share						
Continuing operations	0.41	0.50	(18.0)%	1.00	1.12	(10.7)%
Discontinued operations	_	_	N/A	-	0.21	N/A
Net income	0.41	0.50	(18.0)%	1.00	1.12	(10.7)%
Operating margin	20.9%	24.4%	(3.5)pts	19.1%	22.2%	(3.1)pts

Total revenues in third quarter 1996 increased slightly over those of the prior year period. New and expanded properties within the Riverboat division helped to increase revenues; also contributing to an improved 1996 revenue comparison was the inclusion in 1995 revenues of Harrah's share of operating losses for Harrah's Jazz Company. These increases were partially offset by lower revenues at Harrah's Joliet and at Harrah's Nevada casinos. Operating income decreased from third quarter 1995, and the overall operating margin decreased 3.5 points, due to the effects of increased competition in several of the Company's markets and project reorganization costs related to Harrah's Jazz Company. These factors also impacted operations for the first nine months of 1996, as the overall operating margin decreased 3.1 points from the comparable prior year period.

The following table summarizes operating profit before project write-downs and reorganization costs, preopening costs and corporate expense for the twelve month periods ended September 30, 1996, 1995 and 1994 in millions of dollars and as a percent of the total for each of Harrah's divisions:

Contribution for the Twelve Months Ended September 30,

	In Milli	ons of	Dollars	Per	cent of	Total
	1996	1995	1994	199	6 1995	1994
Riverboat	\$153	\$163	\$114	45	<b>%</b> 47%	37%
Atlantic City	77	87	70	23	25	22
Southern Nevada	70	73	75	21	21	24
Northern Nevada	61	68	77	18	20	25
Indian/Limited Sta	kes 4	7	_	1	2	_
New Orleans	(6)	(23)	(7)	(2	) (6)	(2)
Development costs	(14)	(19)	(17)	(4	) (6)	(5)
Other	(4)	(10)	(4)	(2	) (3)	(1)
Total	\$341	\$346	\$308	100	<b>%</b> 100%	100%
	====	====	====	===	===	===

#### Riverboat Division

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	Third Q	uarter	Percentage Increase/	Nine Mont	hs Ended	Percentage Increase/
(in millions)	1996	1995	(Decrease)	1996	1995	(Decrease)
Casino revenues	\$152.1	\$151.6	0.3 %	\$455.3	\$416.1	9.4 %
Total revenues	161.0	160.7	0.2 %	478.9	444.9	7.6 %
Operating profit	33.4	49.1	(32.0)%	114.6	134.1	(14.5)%
Operating margin	20.7%	30.6%	(9.9)pts	23.9%	30.1%	(6.2)pts

Total revenues for the Division were basically unchanged in third quarter 1996 from the prior year period, but each market's contribution to the total shifted from the prior year. Increases came from the addition of Harrah's Tunica Mardi Gras casino, which opened in April, and the addition in May of a second riverboat casino at Harrah's North Kansas City. Offsetting these revenue increases were declines at Harrah's Joliet, where that market saw the addition in June of significant new supply from Indiana riverboats, and at Harrah's other Mississippi casinos. Operating profit and margins decreased for third quarter 1996 compared to third quarter 1995 period due to intense competition in several markets. In Joliet, the lower revenue and increased

promotional costs resulting from the recently added supply have reduced profits and margins. In North Kansas City, though revenues improved, competitive adjustments, including the decision to eliminate admission charges, have negatively impacted operating profits and margins. In Tunica, a major new competitor opened in June 1996 and several existing participants, including Harrah's, have expanded their offerings in an effort to capture a greater market share. These efforts have included aggressive marketing programs which increased operating costs and resulted in an overall net operating loss at Harrah's Tunica properties in third quarter 1996.

Casino revenues for the nine months ended September 30, 1996 increased 9.4%. This increase came not only from Harrah's new and expanded facilities in Tunica and North Kansas City, but also from improved performance at Harrah's Shreveport. The competitive pressures present in North Kansas City, Joliet and Tunica, however, resulted in lower profits and margins for the Division for the nine month period.

## Atlantic City

	Third Q	uarter	Percentage Increase/	Nine Mont	hs Ended	Percentage Increase/
(in millions)	1996	1995	(Decrease)	1996	1995	(Decrease)
Casino revenues	\$91.7	\$89.7	2.2 %	\$238.7	\$239.6	(0.4)%
Total revenues	98.7	97.9	0.8 %	258.2	259.8	(0.6)%
Operating profit	26.9	30.2	(10.9)%	59.3	68.1	(12.9)%
Operating margin	27.3%	30.8%	(3.5)pts	23.0%	26.2%	(3.2)pts

Casino revenues improved slightly for the third quarter period following the opening in late June of additional casino space. This increase offset lower casino revenues from the first half of 1996 and resulted in revenues for the nine month period equal to 1995. In the past several months, competitors in Atlantic City have opened both additional casino space and hotel rooms and supported that new supply with increased promotions and marketing. Harrah's has responded to the increased level of competition with additional spending on marketing and promotional allowances, resulting in a decline in Harrah's operating profit and margins for both the third quarter and the nine months ended September 30, 1996. Harrah's continues construction on a new hotel tower and additional nongaming amenities, designed to enhance the property and increase market share. (See Capital Spending and Development.)

## Southern Nevada

	Third Q	uarter	Percentage	Nine Mont	hs Ended	Percentage
			Increase/			Increase/
(in millions)	1996	1995	(Decrease)	1996	1995	(Decrease)
Casino revenues	\$46.6	\$49.6	(6.0)%	\$145.0	\$148.8	(2.6)%
Total revenues	71.5	75.7	(5.6)%	222.3	224.9	(1.2)%
Operating profit	14.4	18.2	(20.9)%	52.8	55.6	(5.0)%
Operating margin	20.1%	24.0%	(3.9)pts	23.8%	24.7%	(0.9)pts

Casino revenues and total revenues decreased in third quarter 1996 compared to the prior year period as a result of lower gaming volume in both Las Vegas and Laughlin. At Harrah's Las Vegas, a major expansion project is underway, which has caused expected disruptions in business volume. It is anticipated that construction will negatively impact business for the next two quarters, but that levels of business should then improve as new rooms and amenities are brought online. The casino and facade phases of this project are expected to be complete during second quarter 1997, and the entire project is expected to be substantially completed by third quarter 1997 (see Capital Spending and Development Section). The Laughlin market as a whole continues to experience competition from Indian casinos in its feeder markets and from new developments in and around Las Vegas, but Harrah's Laughlin continues to maintain its share of gaming revenues in that market.

For the nine month period, both casino and total revenues decreased only slightly, as declines in gaming volume at Laughlin were offset by higher volume and hold percentages at Harrah's Las Vegas during the first half of the year and higher lodging revenue at both properties. Operating profit and margins were impacted at both properties during the third quarter and nine month period as a result of the lower revenues and higher promotional costs.

### Northern Nevada

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	Third Q	uarter 	Percentage Increase/	Nine Mont	hs Ended	Percentage Increase/
(in millions)	1996	1995	(Decrease)	1996	1995	(Decrease)
Casino revenues Total revenues Operating profit Operating margin	\$68.0 89.8 26.3 29.3%	\$72.6 94.3 26.6 28.2%	(6.3)% (4.8)% (1.1)% 1.1 pts	\$176.0 232.1 49.2 21.2%	\$185.9 240.9 54.7 22.7%	(5.3)% (3.6)% (10.1)% (1.5)pts

Casino revenues and total revenues decreased for both the third quarter and nine month period due primarily to lower gaming volume at all three Harrah's properties. Partially offsetting

these declines were higher lodging revenues in Reno, where a new Hampton Inn hotel tower opened in October 1995. For the third quarter, operating profit decreased slightly and the overall operating margin improved due primarily to lower overhead costs and improved margins at Harrah's Reno, where prior year results reflected the impact of the July 1995 opening of a major new competitor. Operating profit and margin both decreased for the nine month period due to the lower revenue and to increased overhead costs.

#### Harrah's New Orleans

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Operating income for third quarter and the nine months ended September 30, 1995 included losses of \$9.1 million and \$20.7 million, respectively, representing Harrah's pro rata share of pre-interest losses incurred by Harrah's Jazz Company (Harrah's Jazz), the partnership which holds the right to develop the sole land-based casino in Orleans Parish, Louisiana. No equity pick-up was included for the 1996 periods for Harrah's subsidiary's interest in Harrah's Jazz as the book value of this investment was reduced to zero in fourth quarter 1995. (See Other Factors Affecting Income per Share and Harrah's Jazz Company sections for further discussion.)

#### Other

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Other revenues include management fees from Harrah's-managed casino entertainment facilities. Since third quarter 1995, Harrah's has opened two additional managed casino facilities, Harrah's Sky City in Auckland, New Zealand, and Harrah's Skagit Valley near Seattle, Washington. Management fee income decreased in third quarter 1996 from the prior year, as fees from the new managed properties were offset by the absence of New Orleans' management fees, which were included in 1995 revenues. Management fees for the nine month period increased slightly in 1996, as the inclusion of New Zealand management fees offset the loss of New Orleans' fees. Operating profit derived from the Company's managed properties has declined from prior year levels due to nonrecurring current year costs related to Harrah's partial ownership and management of two Colorado casinos.

Development costs for third quarter 1996 were consistent with those of the prior third quarter, but decreased for the nine month period due to lower levels of development activity.

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(7) /7	Third	Quarter	Percentage	First Ni	ne Months	Percentage
(Income)/Expense	1006	1005	Increase/	1006	1005	Increase/
(in millions)	1996	1995	(Decrease)	1996	1995	(Decrease)
Preopening costs	\$ 0.1	\$ -	N/M	\$ 5.1	\$ -	N/M
Corporate expense	7.7	6.9	11.6 %	23.4	21.0	11.4 %
Project reorganization costs	2.7	_	N/M	11.2	_	N/M
Interest expense, net	18.2	19.1	(4.7)%	51.8	56.1	(7.7)%
Interest expense, net, from						
nonconsolidated affiliates	_	7.3	N/M	_	16.0	N/M
Other income	(1.0)	(12.5)	(92.0)%	(2.3)	(15.4)	(85.1)%
Effective tax rate	39.7%	38.9%	0.8 pts	38.8%	38.6%	0.2 pts
Minority interests	\$ 1.5	\$ 3.6	(58.3)%	\$ 7.5	\$ 9.3	19.4 %
Discontinued operations						
Hotel earnings, net of						
income taxes	_	_	-	_	(21.2)	N/M
Spin-off transaction costs	,					
net of tax	-	_	-	_	21.2	N/M

Preopening costs for the nine month period include costs incurred in connection with the second quarter 1996 opening of Harrah's Tunica Mardi Gras and the expansion of the North Kansas City property. Corporate expense increased in both third quarter 1996 and the nine month period over the prior year periods as a result of higher information technology costs and timing of expenses. Project reorganization costs incurred during 1996 represent Harrah's costs associated with the development of a reorganization plan, including legal fees, for the New Orleans casino (see Harrah's Jazz Company section).

Interest expense decreased in both third quarter 1996 and the nine month period ended September 30, 1996 from the comparable prior year periods as a result of decreased borrowing costs associated with Harrah's variable rate debt (see Debt and Liquidity) and higher levels of capitalized interest costs. 1995 interest expense from nonconsolidated affiliates reflected Harrah's pro rata share of interest expense from the Harrah's Jazz partnership. No comparable amount is recorded in the current year due to the fourth quarter 1995 write-down of the book value of this investment to zero. (See Harrah's Jazz Company section.)

Other income decreased for the third quarter and nine months ended September 30, 1996 due primarily to the inclusion in the prior year's results of an \$11.7 million gain on the sale of a portion of Harrah's investment in the corporation which owns the Sky City casino entertainment facility in Auckland, New Zealand.

The effective tax rates for both periods are higher than the federal statutory rate due to state income taxes. Minority interests reflect joint venture partners' shares of income at joint venture riverboat casinos and decreased for both periods primarily as a result of lower Joliet earnings.

As a result of the June 30, 1995 spin-off of the Company's hotel operations (the PHC Spin-off), the operating results of the hotel business prior to July 1, 1995 have been segregated and reported as discontinued operations in the accompanying Consolidated Condensed Statements of Income. Prior year operating results include the earnings of discontinued operations, as well as a charge of \$21.2 million, or \$0.21 per share, net of tax, representing the costs to complete the PHC Spin-off transaction. Harrah's operating results for the nine months ended September 30, 1995 also reflect the allocation to discontinued hotel operations of \$10.5 million in interest for the period prior to the PHC Spin-off. Prior to the PHC Spin-off, Harrah's corporate debt was not specifically related to either its casino entertainment or hotel segment. However, corporate debt service requirements were met using cash flows provided by both segments. Therefore, for all periods prior to the PHC Spin-off, a portion of the Company's interest expense was allocated to discontinued hotel operations based on the percentage of Harrah's existing corporate debt which was expected to be retired using proceeds from the new PHC bank facility.

#### HARRAH'S JAZZ COMPANY

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A Harrah's subsidiary owns an approximate 47% interest in Harrah's Jazz Company (Harrah's Jazz), a partnership formed for purposes of developing, owning and operating the exclusive land-based casino entertainment facility in New Orleans, Louisiana, on the site of the former Rivergate Convention Center (the Rivergate). On November 22, 1995, Harrah's Jazz and its wholly-owned subsidiary, Harrah's Jazz Finance Corp., filed petitions for relief under Chapter 11 of the Bankruptcy Code. Prior to the filing, Harrah's Jazz was operating a temporary casino in the New Orleans, Louisiana Municipal Auditorium (the Basin Street Casino) and constructing a new permanent casino facility on the Rivergate site (the Rivergate Casino). Harrah's Jazz ceased operation of the Basin Street Casino and construction of the Rivergate Casino on November 22, 1995 prior to the bankruptcy filings.

Harrah's Jazz filed a plan of reorganization with the Bankruptcy Court on April 3, 1996 and has filed several subsequent amendments to the plan (the Plan). Under the Plan, the assets and business of Harrah's Jazz would vest in Jazz Casino Corporation, a newly formed corporation (JCC), on the effective date of the Plan. JCC would be responsible for completing construction of the Rivergate Casino. Under the Plan, Harrah's Jazz's existing public debt would be cancelled, the holders of that debt would receive 37.1% of the equity in JCC's indirect parent (JCC Holding), 15% of the equity would be allocated to debtholders who execute releases and an affiliate of the Company would receive the remaining 47.9% of the equity in JCC Holding, a portion of which may be assigned to certain

Harrah's Jazz partner-related parties in exchange for equity investments and other consideration to be provided under the Plan. In addition, holders of the public debt would receive (i) \$187.5 million in aggregate principal amount of 8% Senior Subordinated Notes of JCC due 2006 with contingent payments, and (ii) a pro rata share of Senior Subordinated Contingent Notes of JCC due 2006.

During the course of the bankruptcy of Harrah's Jazz, a subsidiary of the Company has made debtor-in-possession loans to Harrah's Jazz, totalling approximately \$13.5 million as of October 31, 1996, to fund certain obligations to the City of New Orleans and other cash requirements of Harrah's Jazz. The Company has proposed to make up to \$18 million in such loans, however, it is likely that Harrah's Jazz will require debtor-in- possession loans from the Company in excess of the \$18 million currently proposed.

As part of the Plan, Harrah's has proposed to invest an additional \$75 million in the project and deliver a new form of completion guaranty if a reorganization plan approved by Harrah's is consummated. Any debtor-in-possession financing, including the approximately \$13.5 million in financing already advanced and discussed above would be repaid or converted into equity (and count toward the \$75 million investment referred to above) upon consummation of a reorganization plan approved by Harrah's. JCC is also seeking to obtain a \$195 million secured term loan and revolving credit facility to finance construction of the Rivergate Casino and provide JCC with working capital availability, and Harrah's may be required to guarantee or provide credit support for this financing. If a reorganization approved by Harrah's is consummated, Harrah's may also make an additional \$20 million subordinated loan to JCC to assist in financing construction of the Rivergate Casino.

The Plan also contemplates the opening of a temporary casino in two phases at the Rivergate Casino site followed by the opening of a permanent casino at such site. The first phase of the temporary casino is expected to open approximately seven months after the consummation of the Plan. The Plan is expected to be consummated in early 1997. Under the Plan, the Basin Street Casino would not reopen.

On April 19, 1996, the Louisiana State Legislature enacted legislation which required, among other things, the holding of an election of the voters of Orleans Parish in November 1996 purportedly to determine whether to approve or disapprove gaming at the Rivergate Casino. On November 5, 1996, residents of Orleans Parish voted to approve gaming at the Rivergate Casino.

In addition to the matters discussed above, the Plan is subject to other amendments, and such other amendments may be material. There can be no assurance that definitive agreements necessary to consummate the Plan will be reached or that the

amended Plan will be approved, or, if approved, that the conditions to consummation of the Plan will be met. Additionally, ongoing litigation and reorganization costs related to the Harrah's Jazz bankruptcy, which could be significant, will have a corresponding impact on Harrah's future earnings and cash flows.

#### CAPITAL SPENDING AND DEVELOPMENT

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## Existing Land-Based Properties

Harrah's continues work on major expansion projects at its Las Vegas and Atlantic City casino properties. These projects each include an additional hotel tower and more casino space, with the current status of projects as follows:

	Estimated Project	Costs Incurred at Sep.	Additional Casino	Additional	Projec Completic	
Location	Cost (millions)	30,1996 (millions)	Square Feet	Hotel Rooms	Casino Expansion	Hotel Addition
Las Vegas	\$200.0	\$34.2	27,000	976	May 97	Sep 97
Atlantic City	y 80.7	38.1	13,500	416	Complete	Jul 97

The Las Vegas project includes not only the additional casino space and guest rooms reflected above, but a complete remodeling of the casino's exterior facade and entrances and significant additions and improvements to nongaming amenities. The casino and facade additions and renovation are being opened in phases and are expected to be completed during second quarter 1997, with the hotel rooms to be completed by third quarter 1997. In addition to this expansion of its current Las Vegas property, Harrah's has also announced its interest in constructing or acquiring a second Las Vegas casino property, subject to location and project economics. At the present time, no definitive plans have been completed and no property has been identified, and there is no assurance the Company will construct or acquire such a location.

In Atlantic City, Harrah's continues construction of a new hotel tower and nongaming amenities. As noted in the above table, the casino expansion at Harrah's Atlantic City opened in June 1996 and added 13,500 square feet of gaming space and 500 slot machines to the property. Harrah's has also completed and opened a new marine-themed buffet restaurant. The new hotel tower is expected to open in July 1997.

Harrah's has announced a possible second phase to its Atlantic City expansion, pending substantive progress on development of new casino hotel projects in the Marina area of Atlantic City by other companies, appropriate regulatory

approvals and adequate resolution of road and access improvements that have been the subject of discussions between the state, city and developers. This \$325 million investment would position Harrah's Atlantic City as one of the largest casino resorts in that market. This phase, if completed, would include an additional 1,500 guest rooms and 30,000 square feet of casino space, as well as significant enhancements in convention facilities, restaurant offerings, parking facilities and other nongaming amenities. At present, because of the uncertainties relating to this project, there is no assurance this second phase will proceed.

## Riverboat Casino Development

Construction continues on the joint venture riverboat casino entertainment complex in Maryland Heights, Missouri, a suburb of St. Louis, which is expected to open during first quarter 1997, subject to receipt of all regulatory approvals. The facility will include four riverboat casinos, two of which will be owned and operated by Harrah's, and jointly-owned shoreside facilities, including a 291-room Harrah's-managed hotel and an entertainment mall. Harrah's two riverboats are expected to contain a combined total of approximately 60,000 square feet of casino space, over 1,200 slot machines, and approximately 80 table games. Harrah's investment in the Maryland Heights development project is expected to total \$175 million, of which approximately \$87 million had been invested at September 30, 1996, including approximately \$58 million in contributions to the joint venture.

Harrah's continues construction on a 200-room hotel at its North Kansas City riverboat casino. The hotel, which is expected to open in December, represents the final phase of a \$78 million expansion project that also included the March 1996 addition of a 1,060-car parking garage, the May 1996 addition of a second riverboat casino with approximately 30,000 square feet of gaming space, and other shoreside improvements.

Harrah's has also proposed expansion projects in Joliet and Shreveport. In Joliet, Harrah's is evaluating a plan to add a 240-suite hotel, a 600-space parking deck and meeting facilities. Subject to the satisfactory completion of market assessments and planning and design work, construction is expected to begin in first quarter 1997, with a projected opening date of first quarter 1998. In Shreveport, Harrah's is evaluating a possible expansion to its current facility to include hotel rooms as well as additional parking and restaurant and meeting facilities. Preliminary planning and design work for this project is underway, but assuming the Company decides to proceed, construction is not expected to begin until late 1997. Both projects are subject to the receipt of necessary regulatory approvals.

### Indian Lands

Harrah's has received approval from the National Indian Gaming Commission (NIGC) of development and management agreements with the Eastern Band of Cherokees for a casino development at Cherokee, North Carolina. Construction on this project is underway and the facility, which will contain approximately 50,000 square feet of casino space, is expected to open during third quarter 1997. Though Harrah's does not expect to fund this development, it has committed to guarantee the related bank financing of \$82 million, which is expected to close during fourth quarter 1996. As a temporary source of construction funding, Harrah's had advanced approximately \$6.3 million to the tribe as of September 30, 1996, which is expected to be repaid upon funding of the bank loan.

Harrah's is awaiting NIGC approval of development and management agreements with the Prairie Band of Potawatomi Indians for a development near Topeka, Kansas. The Prairie Band recently completed the renovation of its current bingo hall as a temporary casino. Harrah's has committed to loan the tribe \$1 million for this renovation, of which approximately \$0.5 million had been funded at October 31, 1996. Current plans also call for the construction of a \$37 million permanent casino. This facility, which is expected to be completed by the end of 1997, assuming NIGC approval is timely received, will be managed by a Harrah's subsidiary and financed by loans which Harrah's will guarantee.

Harrah's has also signed definitive development and management agreements with the Pokagon Band of Potawatomi Indians for future casino developments in Michigan and Indiana and has previously announced agreements with other Indian tribes. These proposed developments are in various stages of negotiation and are subject to certain conditions, including approval from appropriate government agencies. Earlier in the year, the Michigan legislature declined to concur with the Governor's execution of the compact for a Michigan casino development by the Pokagon Band, but efforts to gain alternative approvals continue. If the necessary approvals are received, Harrah's would likely guarantee the related bank financing for the projects, which could be significant.

For all existing guarantees of Indian debt, Harrah's has obtained a first lien on the personal property (tangible and intangible) of the casino enterprise. There can be no assurance, however, the value of such property would satisfy Harrah's obligations in the event these guarantees were enforced. Additionally, Harrah's has received limited waivers from the Indian tribes of their sovereign immunity to allow Harrah's to pursue its rights under the contracts between the parties and to enforce collection efforts as to any assets in which a security interest is taken.

### International

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Construction continues on a 1,066-foot sky tower at Harrah's Sky City in Auckland, New Zealand, the Company's first casino facility outside the United States. The tower, which is the final phase of this project, is expected to open in mid-1997. During third quarter 1996, a 700-seat theater opened, following the second quarter opening of a 344-room hotel. The casino portion of the facility opened in February 1996 and contains 45,000 square feet of casino space, 1,050 slot machines and 100 table games. This facility is owned by a corporation in which Harrah's owns a 12.5% equity interest, and is managed by Harrah's for a fee.

## Overall

In addition to the specific projects discussed above, the Company continues to perform on-going refurbishment and maintenance at its existing casino entertainment facilities in order to maintain Harrah's quality standards. Harrah's also continues to pursue casino entertainment development opportunities in possible jurisdictions across the United States and in foreign jurisdictions. Until necessary approvals to proceed with development of a project are obtained from the relevant regulatory bodies, the costs of pursuing casino entertainment projects are expensed as incurred. Construction-related costs incurred after the receipt of necessary approvals are capitalized and depreciated over the estimated useful life of the resulting asset. Preopening costs incurred during the construction period are deferred and expensed at the respective property's opening.

A number of these projects, if they go forward, will most likely require, individually and in the aggregate, significant capital commitments and, if completed, may result in significant additional revenues. The commitment of capital, the timing of completion and the commencement of operations of casino entertainment development projects are contingent upon, among other things, negotiation of final agreements and receipt of approvals from the appropriate political and regulatory bodies. Cash needed to finance projects currently under development as well as additional projects being pursued by Harrah's will be made available from operating cash flows, the Bank Facility (see Debt and Liquidity section), Harrah's existing shelf registration (see Debt and Liquidity section), joint venture partners, specific project financing, guarantees by Harrah's of third party debt and, if necessary, additional Harrah's debt and/or equity offerings. Harrah's capital spending for the nine months ended September 30, 1996 totalled approximately \$259 million, and total 1996 capital expenditures are estimated to be \$375 million to

\$425 million. Estimated total capital expenditures for 1997 are expected to be \$300 million to \$350 million, including the projects discussed in this Capital Spending and Development section, the refurbishment of existing facilities and other projects, but excluding the possible purchase or construction of a second Las Vegas property and the possible second phase of Harrah's Atlantic City expansion. Excluded from these estimates are additional investments which may be made in the Harrah's Jazz project (see Harrah's Jazz Company Section).

#### DEBT AND LIQUIDITY

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Harrah's bank credit facility consists of a \$600 million reducing revolving and letter of credit facility maturing in 2000 and a separate \$150 million revolving credit facility which is renewable annually, at the lenders' option, through 2000 (collectively, the Facility). Scheduled reductions of the borrowing capacity under the \$600 million facility are as follows: \$50 million, July 1998; \$75 million, January 1999; \$75 million, July 1999; \$100 million, January 2000; and \$300 million, July 2000. As of September 30, 1996, \$393.0 million in borrowings were outstanding under the Facility, with an additional \$26.5 million committed to back letters of credit, resulting in \$330.5 million of available Facility capacity as of September 30, 1996. In October 1996, Harrah's Board of Directors approved a plan to seek an increase in the Bank Facility from \$750 million to \$1.1 billion. This plan is subject to receipt of commitments from banks and certain approvals.

#### Interest Rate Agreements

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To manage the relative mix of its debt between fixed and variable rate instruments, Harrah's enters into interest rate swap agreements to modify the interest characteristics of its outstanding debt without an exchange of the underlying principal amount. As of September 30, 1996, Harrah's was a party to the following interest rate swap agreements on certain fixed rate debt:

		Effective	Next Semi-	
	Swap	Rate at	Annual Rate	
Associated	Rate	Sep. 30,	Adjustment	
Debt	(LIBOR+)	1996	Date	Swap Maturity
10 7/8% Notes				
\$200 million	4.73%	10.45%	October 15	October 1997
8 3/4% Notes				
\$50 million	3.42%	9.14%	November 15	May 1998
\$50 million	3.22%	9.25%	January 15	July 1998

In accordance with the terms of the interest rate swap agreements, the effective interest rate on the \$200 million  $10 \ 7/8\%$  Notes was adjusted on October 15, 1996, to 10.46%.

Harrah's maintains seven additional interest rate swap agreements which effectively convert variable rate debt to a fixed rate. The following table summarizes the terms of these swap agreements, all of which reset on a quarterly basis, as of September 30, 1996:

	S	wap Rate	Swap Rate Received (Variable) at	Swap
Notional		aid (Fixed)	Sep. 30, 1996	Maturity
\$50 mi	llion	7.910%	5.625%	January 1998
\$50 mi	llion	6.985%	5.625%	March 2000
\$50 mi	llion	6.951%	5.625%	March 2000
\$50 mi	llion	6.945%	5.625%	March 2000
\$50 mi	llion	6.651%	5.539%	May 2000
\$50 mi	llion	5.788%	5.637%	June 2000
\$50 mi	llion	5.785%	5.637%	June 2000

The differences to be paid or received by Harrah's under the terms of its interest rate swap agreements are accrued as interest rates change and recognized as an adjustment to interest expense for the related debt. Changes in the variable interest rates to be paid or received by Harrah's pursuant to the terms of its interest rate agreements will have a corresponding effect on its future cash flows. These agreements contain a credit risk that the counterparties may be unable to meet the terms of the agreements. Harrah's minimizes that risk by evaluating the creditworthiness of its counterparties, which are limited to major banks and financial institutions, and does not anticipate nonperformance by the counterparties.

As part of a transaction whereby Harrah's effectively secured an option to a site for a potential casino, Harrah's has guaranteed a third party's \$24.7 million variable rate bank loan. Harrah's also entered into an interest rate swap agreement, which expires December 1, 1996, in which Harrah's receives a fixed interest rate of 7% from the third party and pays the variable interest rate of the subject debt (LIBOR plus 1% at September 30, 1996) to the bank. The interest rate swap is marked to market by Harrah's, with the adjustment recorded in interest expense. This loan and the interest rate swap agreement are expected to be extended until February 1, 1997, at which time it is currently expected they will be refinanced and Harrah's would continue its guaranty. This guaranty contains an element of risk that, should the borrower be unable to perform, the Company could become responsible for repayment of at least a portion of the obligation. Harrah's has reduced this exposure by obtaining a security interest in certain assets of the third party.

### Shelf Registration

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To provide for additional financing flexibility, Harrah's, together with its wholly-owned subsidiary Harrah's Operating Company, Inc. (HOC), has registered up to \$200 million of

Harrah's common stock or HOC preferred stock or debt securities pursuant to a shelf registration declared effective by the Securities and Exchange Commission. The terms and conditions of the HOC preferred stock or debt securities, which will be unconditionally guaranteed by Harrah's, will be determined by market conditions at the time of issuance. The shelf registration is available until October 1997.

#### EQUITY TRANSACTIONS

In October 1996, Harrah's Board of Directors approved a plan which authorizes the purchase of up to ten percent of the shares of Harrah's outstanding common stock. The shares, which may be purchased prior to December 31, 1997, would be held in treasury.

### INCOME TAX MATTERS

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In connection with the PHC Spin-off, Harrah's entered into a tax sharing agreement with PHC wherein each company is obligated for those taxes associated with their respective businesses. Additionally, Harrah's is obligated for all taxes for periods prior to the PHC Spin-off date which are not specifically related to PHC operations and/or PHC hotel locations. Harrah's obligations under this agreement are not expected to have a material adverse effect on its consolidated financial position or results of operations.

## EFFECTS OF CURRENT ECONOMIC AND POLITICAL CONDITIONS

The casino entertainment industry has experienced widespread expansion in new jurisdictions over the past several years as governments seeking additional tax revenues and employment have legalized casino gaming. Growth in the casino industry has also been furthered by the Indian Gaming Regulatory Act of 1988. Although a number of states are considering legislation in additional jurisdictions, the rapid growth which existed during the early 1990's has slowed significantly and future new market potential is difficult to predict.

Of those new markets which have opened to the gaming industry, certain jurisdictions have restricted market entry, which limits capacity and competition within those markets. Other jurisdictions have no limits on market entry, other than restrictions on locations, which can impact operating performance and cash flows. One such market is Tunica, Mississippi, where Harrah's currently operates two casino entertainment facilities. In Tunica, a major new development opened in June 1996, and its opening has had a significant impact on both the overall Tunica market and on both Harrah's Tunica properties. In Indiana, several new riverboat casinos opened in June and have attracted

customers from the Joliet market. At this time, management cannot predict whether the Joliet market will grow to fully absorb the recent additional capacity. The Shreveport and Kansas City markets both saw the addition of new supply in October. The impact that these competitors will have on Harrah's operations remains uncertain at this time. In several riverboat markets, other projects are underway or have been proposed which could, if completed, increase the levels of competition in those markets.

In addition to growth in new markets, significant development has occurred in recent years in the traditional gaming markets of Nevada and New Jersey, resulting in increased competition in these markets. Several large properties have opened in Las Vegas in recent years, other large projects are both planned and under development and several existing properties, including Harrah's Las Vegas, have begun significant expansion projects. In July 1995, a major new casino property opened in Reno, Nevada, representing the first major entry to that market in years. New developments and expansions, including the major expansion plans discussed above at Harrah's Atlantic City, are also either planned or underway in Atlantic City, New Jersey. Over the last several years, the Laughlin, Nevada market has been impacted by increasing competition from markets in and around Las Vegas and by neighboring Indian properties. Though the traditional casino markets saw little overall impact from the recent spread of gaming to new riverboat markets, competition within traditional markets has become more intense in recent months.

The casino industry's market focus has also undergone a transformation over the past several years as a result of the spread of gaming. Whereas traditional markets were limited, drawing primarily long-distance travelers, the newer casino properties are geographically dispersed, resulting in casino entertainment being within a reasonable driving distance for many Americans. Harrah's has participated in this industry transformation, developing casinos in many new markets. As a result, Harrah's is an extremely diverse gaming company, both geographically and categorically, with properties in nine states and New Zealand as of September 30, 1996, representing a mix of traditional land-based, riverboat, Indian and limited stakes facilities.

Harrah's is not able to determine the long-term impact, whether favorable or unfavorable, that these events will have on its current or future markets. However, management believes that the diversity of its operations, its multi-market customer base and its continuing efforts to establish Harrah's as a premier brand name have well-positioned Harrah's to face the challenges present within the industry.

In early 1996, the U.S. Supreme Court ruled in the Seminole Tribe of Florida vs. Florida et al., that an Indian tribe cannot sue a state in federal court if that state, in the opinion of the tribe, fails to negotiate a compact in good faith. While this

ruling does not affect Harrah's management of those casinos located on Indian lands already in operation or those in development where compacts with states have already been issued, there is substantial uncertainty as to the impact of the decision on the timing and nature of future Class III gaming compacts.

In April 1996, the Louisiana State Legislature approved a local option bill which purported to give voters in each Parish the right to decide during the November 1996 general elections what forms of gaming they wanted to continue in their Parish. On November 5, 1996, residents of Orleans Parish voted to approve gaming at the Rivergate Casino (see Harrah's Jazz Company section), and residents of Caddo Parish, site of Harrah's Shreveport, voted to continue gaming in that market.

The gaming industry represents a significant source of tax revenues to the various jurisdictions in which casinos operate. From time to time, various state and federal legislators and officials have proposed changes in tax law, or in the administration of such law, which would affect the gaming industry. It is not possible to determine with certainty the scope or likelihood of possible changes in tax law or in the administration of such law. If adopted, such changes could have a material adverse effect on Harrah's financial results.

#### INTERCOMPANY DIVIDEND RESTRICTION

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Harrah's principal asset is the stock of HOC, a wholly-owned subsidiary which holds, directly and through subsidiaries, the principal assets of Harrah's businesses. Agreements governing the terms of its debt require Harrah's to abide by covenants which, among other things, limit HOC's ability to pay dividends and make other restricted payments, as defined, to Harrah's. The amount of HOC's restricted net assets, as defined, computed in accordance with the most restrictive of these covenants regarding restricted payments, was approximately \$751.5 million at September 30, 1996. Subsequent to September 30, 1996, Harrah's negotiated changes to this covenant which allow HOC to pay up to \$200 million in dividends to Harrah's for use in repurchasing Company stock (see Equity Transactions section). Given this ownership structure, these restrictions should not impair Harrah's ability to conduct its business through its subsidiaries or to pursue its development plans.

#### PRIVATE SECURITIES LITIGATION REFORM ACT

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The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward looking statements. Certain information included in this Form 10-Q and other materials filed or to be filed by the Company with the Securities and Exchange Commission (SEC) (as well as information included in oral statements or

other written statements made or to be made by the Company) contains statements that are forward looking. These include statements relating to the following activities, among others: (A) existing operations and expansions, including their opening dates, at various properties including additional facilities; (B) planned openings and development of Indian casinos that would be managed by the Company; (C) the planned opening of facilities in Maryland Heights, Missouri; (D) the plan of reorganization and its various facets for New Orleans, and (E) the planned increase in the Company's Bank Facility, the planned implementation of the stock repurchase program and planned capital expenditures for 1997. These activities involve important factors that could cause actual results to differ materially from those expressed in any forward looking statements made by or on behalf of the Company. These include, but are not limited to, the following factors as well as other factors described from time to time in the Company's reports fled with the SEC: construction factors, including zoning issues, environmental restrictions, soil conditions, weather and other hazards, site access matters, and building permit issues; access to available and feasible financing; regulatory and licensing approvals, third party consents and approvals, and relations with partners, owners and other third parties; business and economic conditions; judicial actions and political uncertainties, including gaming legislation and taxation; and effects of competition including locations of competitors and operating and marketing competition. Any forward looking statements are made pursuant to the Private Securities Litigation Reform Act of 1995 and, as such, speak only as of the date made.

#### PART II - OTHER INFORMATION

#### Item 1. Legal Proceedings

On September 26, 1995, Harrah's New Orleans Investment Company ("HNOIC"), an indirect subsidiary of the Company, filed in the United States District Court for the Eastern District of Louisiana a suit styled Harrah's New Orleans Investment Company v. New Orleans Louisiana Development Corporation, Civil No. 95-3166. At issue in the suit is the percentage of ownership that New Orleans/Louisiana Development Corporation ("NOLDC") holds in Harrah's Jazz Company ("HJC"), a Louisiana partnership whose general partners are HNOIC, NOLDC and Grand Palais Casino, Inc. This declaratory judgment action seeks to confirm that, as of September 26, 1995, NOLDC's percentage interest in the Harrah's Jazz Company partnership was only 13.73% and, therefore, NOLDC is not a "Material Partner" in HJC. This case was put on "administrative hold" after the filing by NOLDC of a Chapter 11 bankruptcy petition on November 21, 1995. Should it be put back on the active list, HNOIC or the appropriate post-bankruptcy entity would vigorously prosecute it. At the time the case was put on "administrative hold," no discovery on the merits had been taken and no answer had been filed by NOLDC.

On September 28, 1995, NOLDC filed suit against the Company and various of its corporate affiliates in New Orleans Louisiana Development Corporation v. Harrah's Entertainment, formerly d/b/a The Promus Companies, Harrah's New Orleans Investment Company, Harrah's New Orleans Management Company, Harrah's Jazz Company, and Promus Hotels, formerly d/b/a Embassy Suites, Inc., Civil No. 95-14653, filed in the Civil District Court for the Parish of Orleans. The case was subsequently removed by defendants to the United States District Court for the Eastern District of Louisiana. In this suit, NOLDC seeks to realign ownership interests in  $\ensuremath{\mathsf{HJC}}$  among HNOIC and NOLDC. NOLDC also seeks an unspecified dollar amount of damages sufficient to compensate it for the losses it alleges it has suffered as a result of actions of defendants. NOLDC has indicated that it intends to seek to remand the suit to the Civil District Court. The case was also put on "administrative hold" by the District Court Judge as a result of NOLDC's bankruptcy filing. The Company and other defendants intend to vigorously defend the action should it be put back on the active case list. At the time it was put on "administrative hold," no answer had been filed by any defendant and no discovery had been taken.

Beginning on November 28, 1995, eight separate class action suits were filed against the Company and various of its corporate affiliates, officers and directors in the United States District Court for the Eastern District of Louisiana. They are Ben F.

D'Angelo, Trustee for Ben F. D'Angelo Revocable Trust Harrah's Entertainment Corp., Michael D. Rose, Philip G. Satre and Ron Lenczycki; Max Fenster v. Harrah's Entertainment, Inc., Harrah's New Orleans Investment Company, Grand Palais Casino, Inc., Philip G. Satre, Colin V. Reed, Michael N. Regan, Christopher B. Hemmeter, Donaldson, Lufkin & Jenrette Securities Corporation, Salomon Brothers, Inc., and BT Securities Corp.; Goldie Rosenbloom v. Harrah's Entertainment Corp., Michael D. Rose, Philip G. Satre and Ron Lenczycki; Barry Ross v. Harrah's New Orleans Investment Company, Philip G. Satre, Colin V. Reed, Lawrence L. Fowler, Michael N. Regan, Cezar M. Froelich, Ulric Haynes, Jr., Wendell Gauthier, T. George Solomon, Jr., Duplain W. Rhodes, III, Harrah's Entertainment, Inc., Donaldson, Lufkin & Jenrette Securities Corporation, Salomon Brothers Inc., and BT Securities Corp.; Louis Silverman v. Harrah's Entertainment, Inc., Harrah's New Orleans Investment Company, Grand Palais Casino, Inc., Philip G. Satre, Colin V. Reed, Michael N. Regan, Christopher B. Hemmeter, and Donaldson, Lufkin & Jenrette Christopher B. Hemmeter, and Donaldson, Lufkin & Jenrette Securities Corporation; Florence Kessler v. Philip G. Satre, Colin V. Reed, Charles A. Ledsinger, Jr., Michael N. Regan, Lawrence L. Fowler, Christopher B. Hemmeter, Cezar M. Froelich, Ulric Haynes, Jr., Wendell H. Gauthier, T. George Solomon, Jr., Duplain W. Rhodes, III, Donaldson, Lufkin & Jenrette Securities Corporation, Salomon Brothers Inc., and BT Securities Corporation; Warren Zeiller and Judith M.R. Zeiller v. Harrah's Entertainment Corp., Michael D. Rose, Philip G. Satre, and Ron Lenczycki; and Charles Zwerving and Helene Zwerving v. Harrah's Entertainment Corp., Philip G. Satre, Colin V. Reed, Christopher B. Hemmeter, and Donaldson, Lufkin & Jenrette Securities Corporation. Per Court Order of January 26, 1996, the above plaintiffs filed a consolidated complaint in the action numbered 95-3925 In Re Harrah's Entertainment, Inc. Securities Litigation. The consolidated complaint alleges that various misstatements and omissions were made in connection with the sale of Harrah's Jazz Company 14.25% First Mortgage Notes and thereafter, and seeks unspecified damages, as well as costs of legal proceedings. Motions to dismiss and to refer the matter to Bankruptcy Judge Brahney have been filed by defendants, discovery has commenced, and plaintiffs have sought class certification. No rulings have been made on any of the parties' motions. The Company and the other defendants intend to vigorously defend the suits.

On December 6, 1995 Centex Landis, the general contractor for the permanent casino being developed by HJC, filed suit against the Company, among others, in the Civil District Court for The Parish of Orleans in Centex Landis Construction Co., Inc. v. Harrah's Entertainment, Inc. formally d/b/a The Promus Companies, Inc.; and Ronald A. Lenczycki, Civil No. 95-18101. Defendants removed the case to the United States District Court for the Eastern District of Louisiana and it was subsequently transferred to the Bankruptcy Court handling the HJC bankruptcy. This suit seeks to collect more than \$40 million allegedly owed to Centex Landis by HJC from the Company under guarantee, fraud,

fraudulent advertising and unfair trade practice theories. The Company and the other defendant intend to vigorously defend the action and have filed an answer denying all of plaintiff's allegations. No discovery has been taken in the action.

Russell M. Swody, et al. v. Harrah's New Orleans Management Company and Harrah's Entertainment, Inc., Civil No. 95-4118, was filed against the Company on December 13, 1995 in the United States District Court for the Eastern District of Louisiana, and subsequently amended. Swody is a class action lawsuit under the Worker Adjustment and Retraining Notification Act ("WARN Act") and seeks damages for alleged failure to timely notify workers terminated by Harrah's New Orleans Management Company at the time of the HJC bankruptcy. Plaintiffs seek unspecified damages, as well as costs of legal proceedings, for themselves and all members of the class. An answer has been filed denying all of plaintiffs' allegations.

Swody was consolidated with Susan N. Poirier, Darlene A. Moss, et al. v. Harrah's Entertainment, Inc., Harrah's New Orleans Management Company, and Harrah's Operating Company, Civil No. 96-0215, which was filed in the United States District Court for the Eastern District of Louisiana on January 17, 1996, and subsequently amended. Poirier seeks not only damages under the WARN Act, but also under the Employee Retirement Income Security Act ("ERISA") for the alleged wrongful failure to provide severance to those terminated. Similar proofs of claims were filed by Ms. Poirier in the Bankruptcy Court for the Eastern District of Louisiana in the HJC, HNOIC and Harrah's Jazz Finance Corp. bankruptcy cases.

Harrah's Jazz Company has reached a tentative settlement with the Swody and Poirier plaintiffs, which calls for a payment to be made by HJC in exchange for the dismissal of all actions. Hearings will be set shortly to determine whether this proposed settlement is fair to all class members.

On December 29, 1995 in the Civil District Court for The Parish of Orleans, the City of New Orleans filed suit against the Company and others in City of New Orleans and Rivergate Development Corporation v. Harrah's Entertainment, Inc. (f/k/a The Promus Companies, Inc.), Grand Palais Casino, Inc., Embassy Suites, Inc., First National Bank of Commerce and Ronald A. Lenczycki, Civil No. 95-19285. This suit seeks to require the Company, among others, to complete construction of the permanent casino being developed by HJC under theories of breach of completion guarantee contract, breach of implied duty of good faith, detrimental reliance, misrepresentation, and false advertising. Plaintiff seeks unspecified damages, as well as costs of legal proceedings. Defendants have removed the suit to the United States District Court for the Eastern District of Louisiana and it was then transferred to the Bankruptcy Court handling the HJC bankruptcy. The Company and the other defendants have filed an answer denying all of plaintiffs' allegations and intend to vigorously defend the action.

Louisiana Economic Development and Gaming Harrah's Entertainment, Inc. and Harrah's Operating Company, Inc., Civil No. 424328, was filed on January 23, 1996 in the Nineteenth Judicial Court of the State of Louisiana, Parish of East Baton Rouge. On February 21, 1996, the Company and the other  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +$ District Court for the Middle District of Louisiana and asked that it be transferred to the Bankruptcy Court handling the HJC bankruptcy. The case has been transferred. A motion for reconsideration has been filed by LEDGC, which motion is set to be heard in early December. In this suit LEDGC seeks to require the Company and Harrah's Operating Company to complete construction of the permanent casino being developed by HJC under theories of breach of completion guarantee contract, breach of implied duty of good faith, detrimental reliance, misrepresentation and, in the alternative, seeks damages. The Company has filed an answer and counterclaim against LEDGC. LEDGC has moved to have that counterclaim dismissed and/or for summary judgment. No ruling has yet been made by the court. The defendants intend to vigorously defend the action and prosecute their counterclaim.

# Item 6. Exhibits and Reports on Form 8-K

(a)	Exhibits	
	*EX-10.1	Amendment, dated as of July 18, 1996, to Escrow Agreement between Harrah's Entertainment, Inc. and NationsBank.
	*EX-10.2	Amendment, dated July 18, 1996, to Harrah's Entertainment, Inc. Executive Deferred Compensation Plan.
	*EX-11	Computation of per share earnings.
	*EX-27	Financial Data Schedule

\* Filed herewith.

(b) A Form 8-K was filed by the Company on August 9, 1996, reporting the Special Stock Purchase Rights for Harrah's Entertainment, Inc., File No. 1-10410.

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HARRAH'S ENTERTAINMENT, INC.

November 12, 1996

BY: MICHAEL N. REGAN

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Michael N. Regan

Vice President and Controller (Chief Accounting Officer)

## Exhibit Index

Exhibit No.	Description	Sequential Page No.
EX-10.1	Amendment, dated as of July 18, 1996, to Escrow Agreement between Harrah's Entertainment, Inc. and NationsBank.	44
EX-10.2	Amendment, dated July 18, 1996, to Harrah's Entertainment, Inc. Executive Deferred Compensation Plan.	47
EX-11	Computation of per share earnings.	49
EX-27	Financial Data Schedule.	

### AMENDMENT TO ESCROW AGREEMENT

Amendment dated as of July 18, 1996 to Escrow Agreement dated February 6, 1990, as amended October 29, 1993, and June 7, 1995 (the "Escrow Agreement"), between Harrah's Entertainment, Inc., formerly The Promus Companies Incorporated (the "Company"), the subsidiaries listed on the execution page of this Amendment ("Subsidiaries"), and NationsBank (formerly Sovran Bank and formerly Commerce Union Bank) (the "Escrow Agent").

WHEREAS, pursuant to Section 5.02 of the Escrow Agreement, the Company maintains the right to amend the Escrow Agreement by an instrument in writing signed on behalf of the parties to the Escrow Agreement, together with the written consent of Participants having at least 50% of all amounts being accounted for in the Escrow Fund with respect to their accounts (which consent is attached hereto);

WHEREAS, pursuant to Section 5.02 of the Escrow Agreement, the undersigned parties hereby adopt this Amendment to become effective as of the date hereof.

NOW THEREFORE, in consideration of the mutual agreements contained herein and for other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

Section 1.02 of the Plan is amended to read in its entirety as follows:

Section 1.02. Participants. The Participants under this Escrow Agreement are all individuals who have an EDCP account balance. The Company may add Participants upon written notice to the Escrow Agent from the Chief Executive Officer of the Company. The Company will notify the Escrow Agent from time to time of the names of the Participants under this Escrow Agreement. For purposes of this Escrow Agreement, the beneficiary of any Participant who dies shall be deemed a Participant under this Agreement to the extent such beneficiary is entitled to the then-accrued benefits under the Plans covered by this Escrow Agreement.

2. The following sentence is added at the end of Section 3.01(a) of the Escrow Agreement:

Notwithstanding anything in this Escrow Agreement to the contrary, the Company's Chief Executive Officer and Chief Financial Officer, jointly, shall have authority to direct the Escrow Agent in writing, from time to

time (the "Payment Notice), to pay directly to any Participant (or beneficiary if the Participant is deceased) who is entitled to a payment under the Plans such amount as may be directed in the Payment Notice for purposes of satisfying accrued benefits under any of the Plans, including but not limited to benefits payable by reason of a Participant's or beneficiary's exercise of a call provision under the EDCP, and the Escrow Agent shall utilize for such payment such funds or investments in escrow, including but not limited to, cash and/or the cash surrender value of any insurance policies or contracts, as may be directed in the Payment Notice which may include directions to cash in a policy or borrow against a policy to obtain the funds for the benefit payments. Such payment shall be made by the Escrow Agent as soon as practicable. The Escrow Agent shall act only as an administrative agent and carry out the directions in the Payment Notice in accordance with this paragraph and shall not be responsible for the payment decision. If any Payment Notice violates any duty or other requirement under this Escrow Agreement or applicable law, the entire responsibility shall rest upon the Company. The Escrow Agent shall be fully protected in acting upon or complying with any restrictions or directions provided in the Payment Notice in accordance with this paragraph.

3. The parties understand that the parties to the Escrow Agreement are Harrah's Entertainment, Inc., Harrah's Operating Company, Inc., and NationsBank.

Executed as of this 18th day of July, 1996.

HARRAH'S ENTERTAINMENT, INC.

By: NEIL F. BARNHART

Title: VICE PRESIDENT

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HARRAH'S OPERATING COMPANY, INC.

By: NEIL F. BARNHART

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Title: VICE PRESIDENT

NATIONSBANK

By: R. OTIS GOODIN

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Title: VICE PRESIDENT

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#### CONSENT

The signatories below, being Participants under the Escrow Agreement dated as of February 6, 1990, as amended October 29, 1993, and June 7, 1995 (the "Escrow Agreement"), as the term "Participants" is defined in the Escrow Agreement, and who together have at least 50% of all amounts accounted for in the Escrow Agreement applicable to benefits payable to them, hereby consent to the Amendment, attached hereto and dated as of July 18, 1996, to the Escrow Agreement.

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Michael D. Rose

PHILIP G. SATRE \_ \_\_\_\_\_ Philip G. Satre

BEN C. PETERNELL - -----Ben C. Peternell

COLIN V. REED - -----Colin V. Reed

CHARLES A. LEDSINGER, JR. Charles A. Ledsinger, Jr.

E. O. ROBINSON, JR. - -----E. O. Robinson, Jr.

LAURANCE B. LACAFF \_\_\_\_\_

Laurance B. Lacaff

J. W. McALLISTER \_\_\_\_\_ J. W. McAllister

RONALD A. LENCZYCKI \_\_\_\_\_ Ronald A. Lenczycki

JAMES B. FARLEY -----James B. Farley

BOAKE A. SELLS Boake A. Sells

WALTER J. SALMON \_\_\_\_\_ Walter J. Salmon

Amendment dated July 18, 1996 to the Harrah's Entertainment, Inc. Executive Deferred Compensation Plan

Pursuant to approval by the Human Resources Committee of the Harrah's Entertainment, Inc. Board of Directors, the following subparagraph 5.1(c) is hereby added to Article V of the Executive Deferred Compensation Plan:

Notwithstanding any other provision of the Plan, at any (C) time after July 18, 1996, any Participant or Beneficiary will be entitled to receive, upon written request signed by the Participant or Beneficiary and delivered to the Company's Corporate Compensation Department, a lump sum distribution equal to 90% of all or a specified percentage or amount, as designated by the Participant or Beneficiary, of the Participant's or Beneficiary's vested Account balance as of the Determination Date immediately preceding the date on which the Corporate Compensation Department receives the written request; provided that the second request for any such withdrawal must designate the entire vested Account Balance for withdrawal and the Notice Date for such second request must be at least one year after the first Notice Date. The date the Corporate Compensation Department receives a written request for such withdrawal is referred to as a "Notice Date". The amount payable under this subsection (c) will be paid in a lump sum subject to any applicable withholding taxes within sixty (60) days following the Notice Date. The remaining 10% of the amount designated for distribution will be forfeited to the Company by the Participant or Beneficiary and the Participant or Beneficiary will have no rights whatsoever thereto. The request for the distribution and the 10% forfeiture will become irrevocable on the tenth day after the Notice Date for the distribution. Notwithstanding any deferral elections, such Participant will not be eligible for any deferrals under the Plan for a one year period starting with the first payroll date that is administratively feasible for ceasing deferrals that occurs after a Notice Date. In addition, any deferrals that may have occurred after the Determination Date immediately preceding a Notice Date and before such cessation of deferrals will be reversed and sent to the Participant as soon as practicable without interest and subject to applicable withholding taxes. The vested Account balance of such a Participant or Beneficiary will be determined as follows:

- (1) For a director Participant, the vested Account balance is the Retirement Account balance.
- (2) If the Participant is a current employee and would be eligible for or otherwise entitled to his or her Retirement Account balance if he or she terminated employment on the Notice Date for the distribution, the vested Account balance is the Retirement Account balance. Otherwise, it will be the Termination Account balance.
- (3) If the Participant has terminated service or with respect to a Beneficiary, the vested Account balance is either the Retirement Account balance or the Termination Account balance, as the case may be, which the Participant or Beneficiary was vested in and eligible for as of the Notice Date for the distribution.

IN WITNESS WHEREOF, this Amendment has been executed as of this  $18\,\mathrm{th}$  day of July, 1996.

Harrah's Entertainment, Inc.

By: NEIL F. BARNHART

Title: VICE PRESIDENT

# HARRAH'S ENTERTAINMENT, INC. COMPUTATIONS OF PER SHARE EARNINGS

	Third Quarter Ended Sept. 30, Sept. 30,		Nine	Months Ended		
	Sept. 30 1996	, Sept. 30, 1995	, Sept. 30, 1996	Sept. 30, 1995		
Income from continuing operations Discontinued operations	\$ 42,350,000	\$ 51,310,000	\$103,737,000	\$115,357,000		
Earnings from hotel operations, net Spin-off transaction expenses, net	- -	- -		21,230,000 (21,194,000)		
Net income		\$ 51,310,000				
Primary Earnings Per Share Weighted average number of common shares outstanding Common stock equivalents Additional shares based on average market price for		102,428,430				
period applicable to: Restricted stock Stock options	38,327 522,961	70,215 848,622	48,527 713,283	102,439 807,558		
Average number of primary common and common equivalent shares outstanding		103,347,267				
Primary earnings per common and common equivalent share Income from continuing operations Discontinued operations Earnings from hotel operations, net Spin-off transaction expenses, net	\$ 0.41	\$ 0.50	\$ 1.00	\$ 1.12 0.21 (0.21)		
Net income	\$ 0.41	\$ 0.50	\$ 1.00	\$ 1.12		
Fully Diluted Earnings Per Share Average number of primary common and common equivalent shares outstanding Additional shares based on period-end price applicable to: Restricted stock Stock options	g 103,324,242	3,529 10,446	103,449,930	7,348 51,511		
Average number of fully diluted common and common equivalent shares outstanding		103,361,242				
Fully diluted earnings per common and common equivalent share Income from continuing operations Discontinued operations Earnings from hotel operations, net Spin-off transaction expenses, net	\$ 0.41	\$ 0.50	\$ 1.00	\$ 1.12 0.21 (0.21)		
Net income	\$ 0.41	\$ 0.50	\$ 1.00			
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9-MOS
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            SEP-30-1996
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            5,848
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            181,836
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103,737
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                1.00
                 1.00
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